



Report to the Legislature on the Review of the 2017 Executive Budget

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**KNOW
GREATER
VALUE**



- Budget Overview
- New Initiatives
- Discussion Items
 - Revenues
 - Expenditures
- Summary of Findings
- Conclusion
- Questions?



Budget Overview

- The 2017 Executive Budget is \$325 million, a decrease of \$5.5 million (1.68% decrease) as compared to the adopted budget for 2016
- The budget as proposed contains a property tax levy of \$76,893,016, a decrease of \$192,314 (.25% decrease) as compared to the adopted 2016 budget
- The appropriation of fund balance:
 - 2016 adopted budget of \$16.12 million
 - 2017 Executive budget \$16.34 million
 - \$220,000 increase

New Initiatives

- Continuation of the Infrastructure Investment Program - \$15 million
- Contemplates a targeted retirement incentive
- 3rd and final year of the takeover of the costs associated with the Board of Elections
- Green Fleet Compliant – 12 Hybrid vehicles



2017 Executive Budget Changes

- 2017 Executive Budget reduced appropriations by \$5.5 million
 - Health Insurance - \$4.94 million increase
 - Public Works - \$5.58 million decrease – mostly due to the elimination of overhead allocations
 - UCAT - \$1 million decrease – Now included in the Capital Improvement Plan along with associated Revenue
 - Social Service Programs - \$2.64 million decrease



REVENUES



- 2016 Adopted Budget = \$94.00 million
 - Our projection of revenue = \$94.43 million
 - \$430,000 more than the Adopted Budget
- 2017 Executive Budget = \$95.48 million
 - Our projection of revenue = \$95.38 million
 - 1.00% growth on our 2016 projection
 - \$100,000 (net of municipal sharing) less than the Executive Budget

Our projection indicates an unfavorable variance of \$100,000 when compared to the 2017 Executive Budget.



Interest & Penalties on Real Property Taxes

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- 2016 Adopted Budget = \$4.6 million
 - Our projection of revenue = \$5.0 million
 - \$400,000 more than the Adopted Budget
- 2017 Executive Budget = \$4.8 million
 - Our projection of revenue = \$4.9-5.0 million
 - \$100,000-\$200,000 more than the Executive Budget

Our projection indicates a favorable variance of \$100,000 when compared to the 2017 Executive Budget.

- Budget Assumptions:
 - Minimal growth based on past trends
- 2016 Adopted Budget = \$1.25 million
 - Our projection of revenue = \$1.33 million
 - \$80,000 more than the Adopted Budget
- 2017 Executive Budget = \$1.35 million
 - Our projection = \$1.35 million

Our projection is similar to the amount contained in the 2017 Executive Budget. Therefore, there is no variance.



Gain on Sale of Tax Acquired Property

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- 2016 Adopted Budget = \$900,000
 - Our projection = \$900,000
- 2017 Executive Budget = \$800,000
 - Our projection = \$800,000

Our projection is similar to the amount contained in the 2017 Executive Budget. Therefore, there is no variance.



- 2016 Adopted Budget = (\$1,000,000)
 - Our projection = (\$1,000,000)
- 2017 Executive Budget = (\$1,000,000)

Our projection is similar to the amount contained in the 2017 Executive Budget. Therefore, there is no variance.

County Clerk Fees

(Recording Division)

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- 2016 Adopted Budget = \$1.5 million
 - Our projection = \$1.7 million
 - \$200,000 more than the Adopted Budget
- 2017 Executive Budget = \$1.5 million
 - Our projection = \$1.5 million

Our projection is similar to the amount contained in the 2017 Executive Budget.

- 2016 Adopted Budget = \$800,000
 - Our projection = \$800,000
- 2017 Executive Budget = \$850,000
 - Our projection = \$850,000

Our projection is similar to the amount contained in the 2017 Executive Budget. Therefore, there is no variance.

- 2016 Adopted Budget = \$1.22 million
 - Our projection = \$1.16 million
 - \$60,000 less than the Adopted Budget
- 2016 Executive Budget = \$1.22 million
 - Our projection = \$1.22 million

Our projection is similar to the amount contained in the 2017 Executive Budget. Therefore, there is no variance.

Jail

(Inmate Board-Ins)

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- 2016 Adopted Budget = \$465,000
 - Our projection = \$245,000
 - \$220,000 less than the Adopted Budget
- 2017 Executive Budget = \$197,000
 - Our projection = \$197,000

Our projection is similar to the amount contained in the 2017 Executive Budget.



Department of Public Works

(Sale of Real Property)

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- 2016 Adopted Budget = \$450,000
 - Included \$450,000 of estimated revenue from the sale of **300 Flatbush Ave., Kingston, NY**
 - This sale never occurred
 - \$450,000 less than the Adopted Budget
- 2016 Executive Budget = \$1.0 million
 - Includes the sale of three parcels
 - ❖ **300 Flatbush Avenue, Kingston, NY**
 - ❖ **2 Additional Properties**

Our projection is similar to the amount contained in the 2017 Executive Budget. Therefore, there is no variance.

- 2016 Executive Budget = \$900,000
 - County to receive 10% of gaming license revenue distributed to counties in region 1 based on population within the region
 - Our projection = \$900,000
 - No new licensing fees will be received until the Casino becomes operational



EXPENDITURES

Personnel Costs *(Excluding Overtime)*

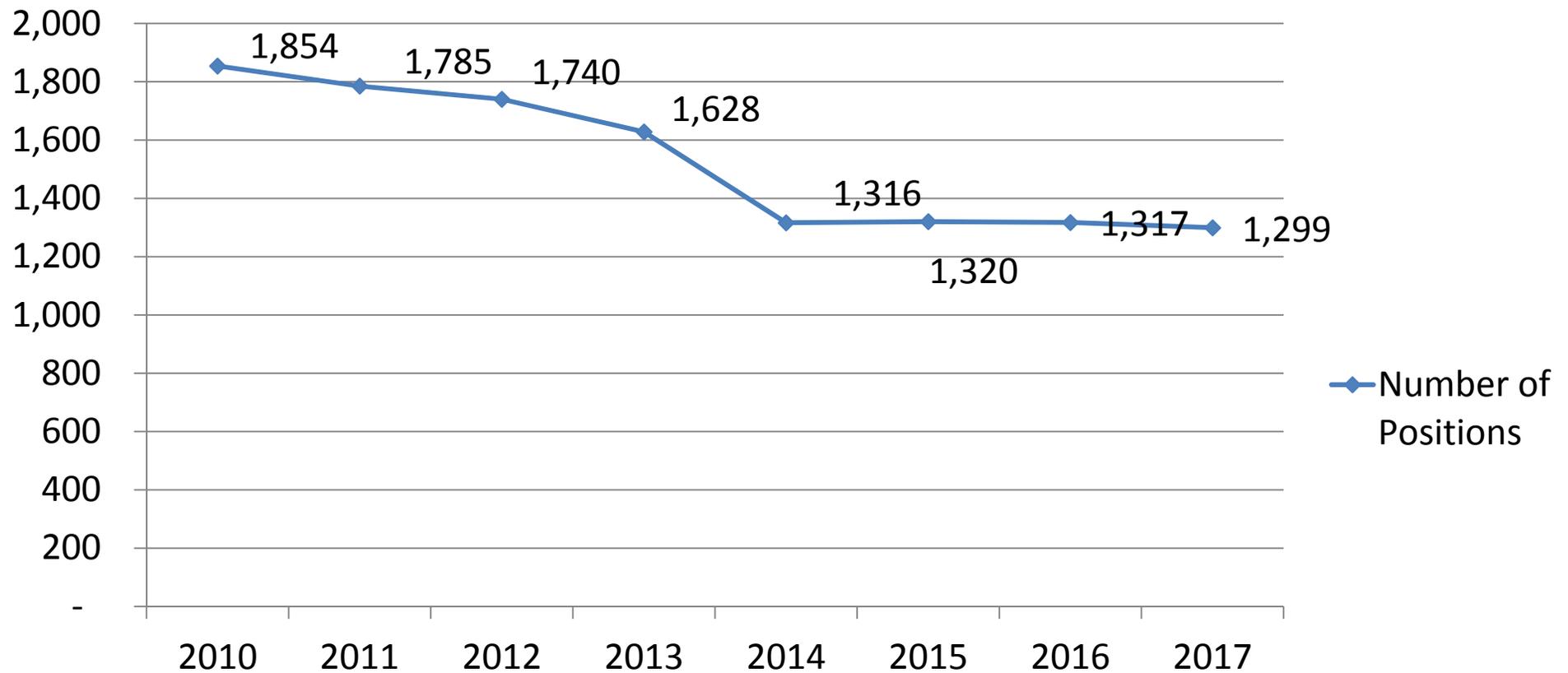
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- 2016 Adopted Budget = \$78.37 million
 - Our projection = \$74.43 million
 - \$3.94 million less than the Adopted Budget
- 2017 Executive Budget = \$78.15 million
 - The administration has indicated to us that they do not include a vacancy factor in the budget as a matter of policy

Our projection indicates that budgetary savings may be available. The County has never budgeted salary savings in order to remain conservative and to have budget flexibility if unforeseen emergencies occur.

Budgeted Positions

Number of Positions





Vacant Positions

Department	Number of Positions	Salary
Department of Social Services	28	\$910,219
County Road	6	300,369
Information Services	5	228,844
Jail	4	181,942
Department of Health	4	151,440
Mental Health Admin	3	210,980
Mental Health Programs	3	255,162
Buildings and Grounds	2	87,863
Sheriff	2	-
Road Machinery	1	48,776
WIC	1	35,846
Safety	1	54,755
Probation	1	-
County Clerk	1	40,645
County Attorney	1	71,801
Totals	<u>63</u>	<u>\$2,578,642</u>



- Budget Assumptions
 - Vacancies remain stable through 2016
- 2016 Adopted Budget = \$2.77 million
 - Our projection = \$2.82 million
 - \$50,000 more than the Adopted Budget
- 2017 Executive Budget = \$2.64 million
 - Our projection = \$2.8 million
 - \$136,000 more than the Executive Budget

Our projection indicates an unfavorable variance of \$136,000 when compared to the 2017 Executive Budget.



- Status
 - Staff Association 12/31/16
 - Civil Service Employees Association 12/31/16
 - Police Benevolent Association 12/31/17
 - Superior Officer's Unit 12/31/17
 - Sheriff's Employees Association 12/31/18



Jail

(Food Costs)

- 2016 Adopted Budget = \$700,000
 - Our projection = \$600,000
 - \$100,000 less than the Adopted Budget
- 2017 Executive Budget = \$700,000
 - Our projection = \$700,000

Our projection is similar to the amount contained in the 2017 Executive Budget. Therefore, there is no variance.

Jail

(Medical Services)

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- 2016 Adopted Budget = \$2.7 million
 - Our projection = \$2.70 million
- 2017 Executive Budget = \$2.8 million
 - Our projection = \$2.8 million

Our projection is similar to the amount contained in the 2017 Executive Budget. Therefore, there is no variance.



Employee Benefits

	2017 Executive Budget (millions)
Medical Benefits	\$ 28.5
Retirement	12.9
Social Security	6.3
Workers' Compensation	3.2
Unemployment	0.1
Vacation & Sick Time Buybacks	0.8
Other Employee Benefits	0.3
	<hr/> \$ 52.1 <hr/>



Employee Benefits *(Retirement)*

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- 2016 Adopted Budget = \$12.89 million
 - Our projection = \$12.89 million
- 2017 Executive Budget = \$12.91 million
 - Our projection = \$12.91 million

Our projection is similar to the amount contained in the 2017 Executive Budget. Therefore, there is no variance.

Employee Benefits

(Medical Benefits [Health, Dental & Vision])

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- 2016 Adopted Budget = \$23.51 million
 - Our projection = \$26.26 million
 - \$2.75 million more than the Adopted Budget
- 2017 Executive Budget = \$28.45 million
 - Our projection = \$28.45 million
 - Allows for an 8% increase in claims costs as compared to 2016 projections and 21% over the Adopted Budget

Our projection is similar to the amount contained in the 2017 Executive Budget. Therefore, there is no variance.

Employee Benefits

(Social Security)

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- 2016 Adopted Budget = \$6.3 million
 - Our projection = \$5.9 million
 - \$400,000 less than the Adopted Budget
- 2017 Executive Budget = \$6.28 million
 - Our projection = \$6.12 million
 - \$160,000 less than the Executive Budget

Our projection indicates a favorable variance of \$160,000 when compared to the 2017 Executive Budget.

	2015 Actuals (000's)	2016 Adopted Budget (000's)	2017 Executive Budget (000's)
DSS Administration	\$ 27,663	\$ 31,287	\$ 30,755
Purchase of Services - Day Care Program	3,547	3,600	4,000
MMIS - Medicaid	34,527	34,921	35,306
Family Assistance	13,184	14,000	12,800
Children's Services	23,946	25,556	25,000
Safety Net	10,483	11,200	10,200
Other Programs	1,761	1,916	1,749
Total Department of Social Services	\$ 115,111	\$ 122,480	\$ 119,810
 County Taxation	 \$ 57,003	 \$ 60,755	 \$ 59,269

- 2016 Adopted Budget = \$3.6 million
 - Our projection = \$3.79 million
 - \$179,000 more than the Adopted Budget
 - \$0 impact on local share
- 2017 Executive Budget = \$4.0 million
 - Our projection = \$4.0 million

Our projection is similar to the amount contained in the 2017 Executive Budget. Therefore, there is no variance.

- 2016 Adopted Budget = \$34.92 million
 - Our projection = \$35.01 million
 - \$90,000 more than the Adopted Budget
- 2017 Executive Budget = \$35.51 million
 - Our projection = \$35.51 million
 - The Executive Budget includes the maximum cap amount. Based on the current weekly shares amount, there could be a savings of \$490,000.

Our projection is similar to the amount contained in the 2017 Executive Budget. Therefore, there is no variance.



- 2016 Adopted Budget = \$14.0 million
 - Our projection = \$11.96 million
 - \$2.04 million less than the Adopted Budget
 - \$744,000 local share savings
- 2017 Executive Budget = \$12.80 million
 - Our projection = \$12.44 million
 - \$360,000 less than the Executive Budget
 - \$160,000 local share savings

Our projection indicates a favorable variance of \$166,000 when compared to the 2017 Executive Budget.

- 2016 Adopted Budget = \$11.2 million
 - Our projection = \$8.64 million
 - \$2.56 million less than the Adopted Budget
 - \$1.86 million in local share savings
- 2016 Executive Budget = \$10.2 million
 - Our projection = \$10.2 million

Our projection is similar to the amount contained in the 2017 Executive Budget.

- 2016 Adopted Budget = \$25.56 million
 - Our projection = \$23.80 million
 - \$1.75 million less than Adopted Budget
 - \$699,000 million local share savings
- 2017 Executive Budget = \$25.0 million
 - Our projection = \$25.0 million

Our projection is similar to the amount contained in the 2017 Executive Budget.



- 2016 Adopted Budget = \$9.63 million
 - Our projection = \$9.42 million
 - \$210,000 less than the Adopted Budget
- 2017 Executive Budget = \$9.85 million
 - Our projection = \$9.85 million

Our projection is similar to the amount contained in the 2017 Executive Budget. Therefore, there is no variance.



- 2016 Adopted Budget = \$1.59 million
 - Our projection = \$1.32 million
 - \$270,000 less than the Adopted Budget
- 2017 Executive Budget = \$1.42 million
 - Our projection = \$1.42 million

Our projection is similar to the amount contained in the 2017 Executive Budget.



- 2016 Adopted Budget = \$420,000
 - Our projection = \$220,000
 - \$200,000 less than the Adopted Budget
- 2017 Executive Budget = \$380,000
 - Our projection = \$380,000

Our projection is similar to the amount contained in the 2017 Executive Budget. Therefore, there is no variance.

- 2016 Adopted Budget = \$1.1 million
 - Our projection = \$620,000
 - \$480,000 less than the Adopted Budget
- 2017 Executive Budget = \$900,000
 - Our projection = \$900,000

Our projection is similar to the amount contained in the 2017 Proposed Budget. Therefore, there is no variance.



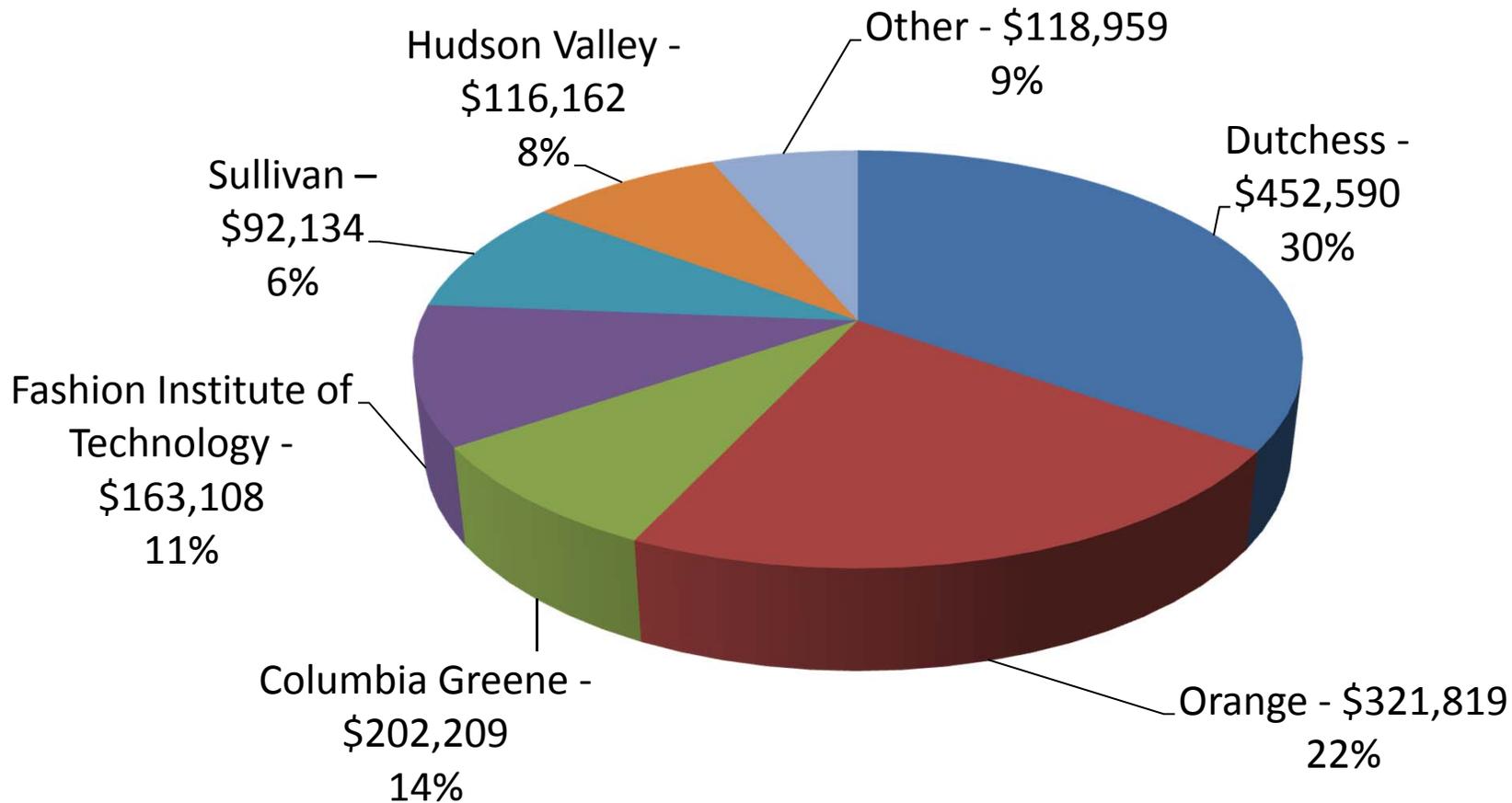
- 2016 Adopted Budget = \$3.65 million
 - Our projection = \$3.0 million
 - \$650,000 less than the Adopted Budget
- 2017 Executive Budget = \$3.3 million
 - Our projection = \$3.3 million

Our projection is similar to the amount contained in the 2017 Proposed Budget. Therefore, there is no variance.



Community College Tuition Expense

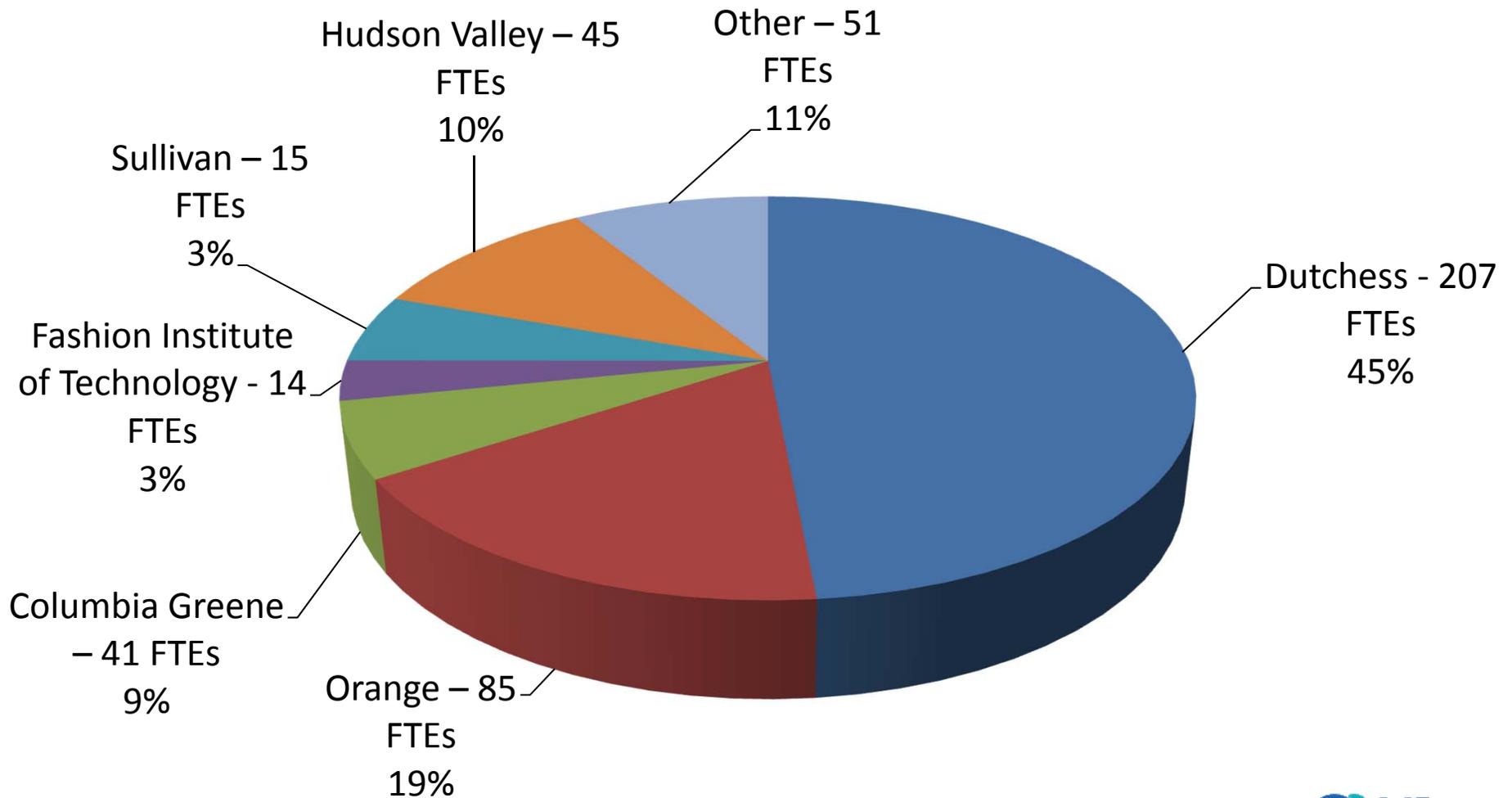
Community College Chargebacks Amount Paid: 1/1/16 - 9/30/16





Community College Tuition Expense

Community College Chargebacks FTE Students: 1/1/16 - 9/30/16





2017 Executive Budget

Components

- \$750,000 for general contingency
 - \$106,000 less than the 2015 Adopted Budget

Revenues	2016		2017	
	Unfavorable Increase in County Share	Favorable Decrease in County Share	Favorable Variance	Unfavorable Variance
Sales Tax	\$ -	\$ 430,000	\$ -	\$ 100,000
Interest and Penalties on Real Property Taxes	-	400,000	100,000	-
Hotel/Motel Occupancy Tax	-	80,000	-	-
County Clerk Fees - Recording Division	-	200,000	-	-
Automobile Use Tax	60,000	-	-	-
Jail - Inmate Board-Ins	220,000	-	-	-
Department of Public Works - Sale of Real Property	450,000	-	-	-
Total Revenues	\$ 730,000	\$ 1,110,000	\$ 100,000	\$ 100,000



Expenditures

Personnel Expenditures:				
Salaries	\$	-	\$ 3,940,000	\$ -
Overtime		50,000	-	\$ 136,000
Jail				
Food Costs		-	100,000	-
Health Benefits		2,750,000	-	-
Social Security		-	400,000	160,000
Department of Social Services, Net:				
Medical assistance				
Medicaid Management Information Systems		90,000	-	-
Family Assistance		-	744,000	160,000
Safety Net		-	1,860,000	-
Child Care Division		-	699,000	-
Debt Service				
Serial Bonds		-	210,000	-
Department of Public Works:				
Buildings and Grounds				
Electricity/Gas		-	270,000	-
Heating Fuel		-	200,000	-
Snow Removal				
Salt and Chloride		-	480,000	-
Community College Tuition				
		-	650,000	-
Total Expenditures		<u>2,890,000</u>	<u>9,553,000</u>	<u>320,000</u>
Total Revenues and Expenditures		<u>3,620,000</u>	<u>10,663,000</u>	<u>420,000</u>
Net Impact to County Taxation	\$	<u>-</u>	<u>\$ 7,043,000</u>	<u>\$ 184,000</u>
Other Matters for Consideration:				
MMIS Weekly Shares			<u>\$ 490,000</u>	<u>\$ -</u>

5 Year Fund Balance

Description	2015	2014	2013	2012	2011
<u>Nonspendable</u>					
Inventories	\$ 90,009	\$ 90,009	\$ 56,683	\$ 92,272	\$ 67,612
Prepaid items	6,156,610	6,122,267	6,841,834	7,075,181	6,183,171
	<u>6,246,619</u>	<u>6,212,276</u>	<u>6,898,517</u>	<u>7,167,453</u>	<u>6,250,783</u>
<u>Restricted</u>					
Future Capital Projects	3,500,000	-	-	-	-
Risk Retention	125,998	125,746	125,495	125,245	523,653
Tax Stabilization	1,503,109	-	-	-	-
Civil and DA forfeitures	101,682	134,101	131,502	127,819	64,144
Emergency Telephone	491,159	255,720	79,414	1,525,414	2,425,414
Stop DWI	232,667	225,994	314,370	357,538	360,770
Probation administration fees	912,967	917,109	848,770	666,594	666,594
Child safety seats	5,860	5,860	5,860	5,860	5,860
Traffic safety board	3,598	3,598	3,598	3,598	3,454
Handicapped parking education	14,994	18,916	19,347	26,176	21,798
	<u>6,892,034</u>	<u>1,687,044</u>	<u>1,528,356</u>	<u>2,838,244</u>	<u>4,071,687</u>
<u>Assigned</u>					
Encumbrances	3,829,539	3,041,630	4,702,340	4,625,947	5,994,265
Subsequent year's expenditures	15,623,624	18,965,400	13,200,000	10,000,000	10,850,000
Jail telephone commissions	276,465	278,213	338,619	277,779	315,849
Tourism	150,000	150,000	150,000	150,000	150,000
Social Services donations	621	1,663	2,323	1,335	-
Social Services restitution	168,173	168,173	121,665	160,157	-
Urgent forfeitures	97,605	40,543	178,981	228,765	338,205
	<u>20,146,027</u>	<u>22,645,622</u>	<u>18,693,928</u>	<u>15,443,983</u>	<u>17,648,319</u>
<u>Unassigned</u>					
Unassigned	21,005,861	27,822,963	35,634,611	20,186,316	17,483,296
Total General Fund	<u>\$ 54,290,541</u>	<u>\$ 58,367,905</u>	<u>\$ 62,755,412</u>	<u>\$ 45,635,996</u>	<u>\$ 45,454,085</u>

QUESTIONS?





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