

Ulster County Economic Development Alliance  
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**MINUTES**  
Meeting of the Board of Directors  
November 4, 2019

A meeting of the Board of Directors of the Ulster County Economic Development Alliance was held at 4:32 P.M. on Monday, November 4, 2019, in the Karen Binder Library, 6<sup>th</sup> Floor, Ulster County Office Building, 244 Fair St., Kingston, NY 12401.

The following Board Members were present:

Sarah Haley  
Ward Todd  
Brian Woltman  
Lynn Archer  
Burton Gulnick Jr.  
Amanda LaValle

The following Board Member was absent with notice:

Marc Rider

Chief Financial Officer:

Christopher J. Rioux, CPA, Deputy Commissioner of Finance

Ulster County Office of Economic Development Staff:

Lisa Berger  
Andrew Zink  
Barbara Loughran

Additional Attendees:

Geddy Sveikauskas	Ulster Publishing
Jen Clark	Ulster County Attorney's Office
Julius Collins	Ulster County Legislator, District 15
John Gavaris	Ellenville Regional Hospital
Debbie Briggs	Ellenville Regional Hospital
Victoria Reid	Ellenville Regional Hospital
Ashima Butler	Ellenville Regional Hospital
Danielle Ciancio	Ellenville Regional Hospital
Shanna Nigro	Ellenville Regional Hospital
Judy Seal	Ellenville Regional Hospital
Brittany Reitano	Ellenville Regional Hospital
Maria Gonzalez	Ellenville Regional Hospital
Tonya Stokes	Ellenville Regional Hospital

Brandon Bogert	Ellenville Regional Hospital
Bob Rue	Ellenville Regional Hospital
Phil Coombs	Ellenville Regional Hospital

The meeting was called to order by Sarah Haley at 4:01 P.M.

### **MINUTES**

**Motion:** Lynn Archer, seconded by Burton Gulnick Jr., moved to approve the minutes of the October 7, 2019 UCEDA meeting with an amendment to show that Jen Clark was present.

**Vote:** The motion was adopted.

### **FINANCIALS**

**Motion:** Burton Gulnick Jr., seconded by Sarah Haley, moved to approve the financials for the periods ending September 30, 2019 and October 31, 2019.

**Vote:** The motion was adopted.

### **Audit RFP**

CJ states that we need to put out an RFP for a new audit contract through the years 2019 and 2021 because the contract ran out for the 2018 year. He asks for a motion to work with the Purchasing Department on moving ahead with an RFP.

**Motion:** Burton Gulnick Jr., seconded by Brian Woltman, moved to begin RFP in conjunction with the Purchasing Department.

**Vote:** The motion was adopted

### **OLD BUISNESS**

#### **Gamex, LLC**

Lisa Berger states that she has reached out to Gamex, LLC to acquire additional financial information for the UCEDA Board to review and they have not responded. Sarah Haley expresses concern for releasing one of the partners in the business from their personal guarantee and suggests the Board formally ask them for more financial information.

**Motion:** Sarah Haley, seconded by Lynn Archer, moved to send a letter to Gamex, LLC requesting more financial information and stating under what conditions the UCEDA Board is willing to release one of the partners from their personal guarantee.

**Vote:** The motion was adopted.

#### **Ellenville Million Contract Amendment**

Lisa Berger explains that the Ellenville Million contract amendment required for the new "Healthcare" category has passed the legislature and needs to be approved by the Board for Ellenville Regional Hospital to be paid out with the remainder of the overall Ellenville Million fund.

**Motion:** Brian Woltman, seconded by Ward Todd, moved to approve the Ellenville Million contract amendment.

**Vote:** The motion was adopted.

#### **Allowing for Reallocation of Funds**

The Board must vote to allow funds from the original buckets to be transferred to the new "Healthcare" bucket.

**Motion:** Brian Woltman, seconded by Ward Todd, moved to allow for Ellenville Million funds in original buckets to be allocated to the new "Healthcare" bucket.

**Vote:** The motion was adopted.

#### **Reallocation of Funds to "Healthcare" Bucket**

The Board must vote to move all remaining funds from original buckets to the "Healthcare" bucket.

**Motion:** Sarah Haley, seconded by Lynn Archer, moved to allocate all remaining Ellenville Million funds into the "Healthcare" bucket.

**Vote:** The motion was adopted.

#### **Allocation of "Healthcare" bucket funds to Ellenville Regional Hospital**

**Motion:** Lynn Archer, seconded by Brian Woltman, moved to allocate all funds in the "Healthcare" bucket to Ellenville Regional Hospital for their previously presented renovation plans.

**Vote:** The motion was adopted.

Phil Coombs stands up to thank the Board for providing Ellenville Regional Hospital with such important financial assistance.

#### **NEW BUISNESS**

##### **Skype/Teleconference Procedure Policy**

**Motion:** Amanda LaValle, seconded by Brian Woltman, moved to adopt new Skype/Teleconference Procedure Policy.

**Vote:** The motion was adopted.

#### **PUBLIC COMMENT**

Nobody asked for the privilege of the floor.

#### **ADJOURNMENT**

**Motion:** Burton Gulnick Jr., seconded by Lynn Archer, moved to adjourn the meeting.

**Vote:** The motion was adopted.

The meeting was adjourned at 4:29 PM.

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Ward Todd, Secretary