

# **Ulster County Tobacco Asset Securitization Corporation**

Report to Those Charged with Governance December 31, 2024

March 24, 2025

Prepared by

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Partner
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KNOW GREATER VALUE

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March 24, 2025

The Honorable Chairman and Members of the Board of Directors Ulster County Tobacco Asset Securitization Corporation 244 Fair Street Kingston, New York 12402

We have audited the financial statements of Ulster County Tobacco Asset Securitization Corporation as of and for the year ended December 31, 2024 and have issued our report thereon dated March 19, 2025.

Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our engagement letter to you dated January 9, 2023. Professional standards also require that we communicate to you the following information related to our audit.

We are pleased to be of service to you and the Ulster County Tobacco Asset Securitization Corporation and appreciate the opportunity to present our audit findings to you. We are also pleased to discuss other matters which may be of interest to you and to answer any questions you may have.

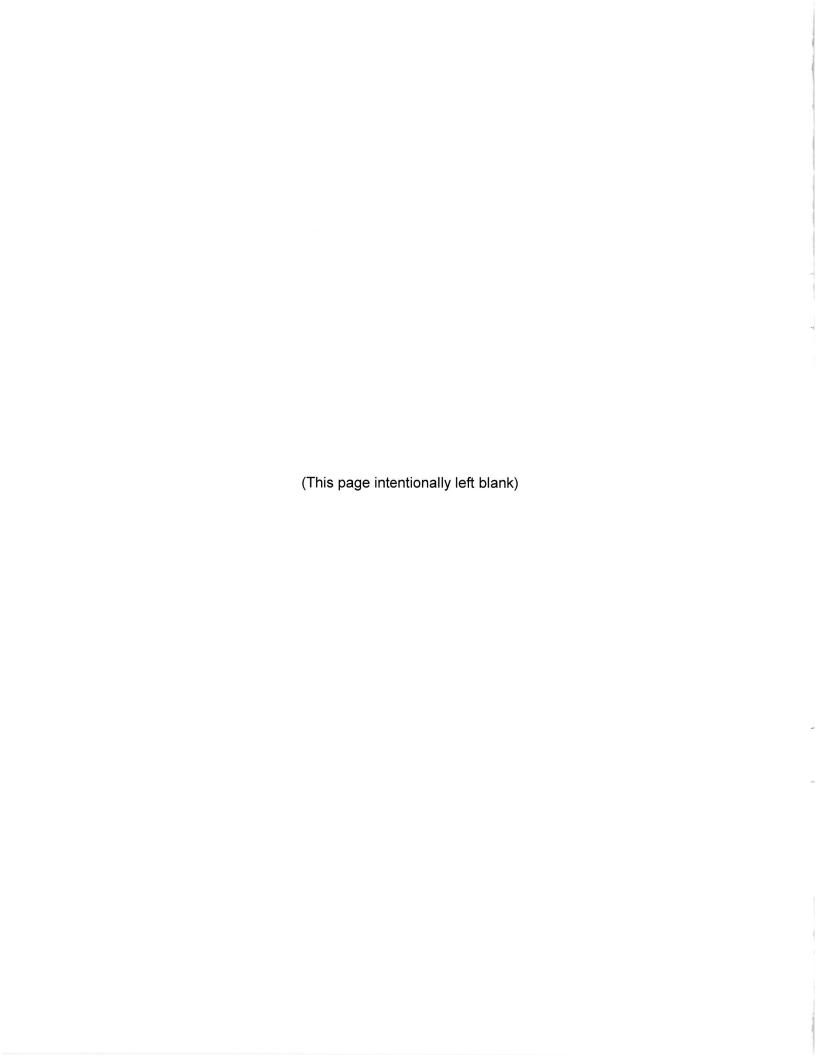
This information is intended solely for the information and use of Those Charged with Governance and management of the Ulster County Tobacco Asset Securitization Corporation and is not intended to be and should not be used by anyone other than these specified parties.

Very truly yours,

PKF O'Connor Davies, LLP

PKF O'Connor Davies, LLF

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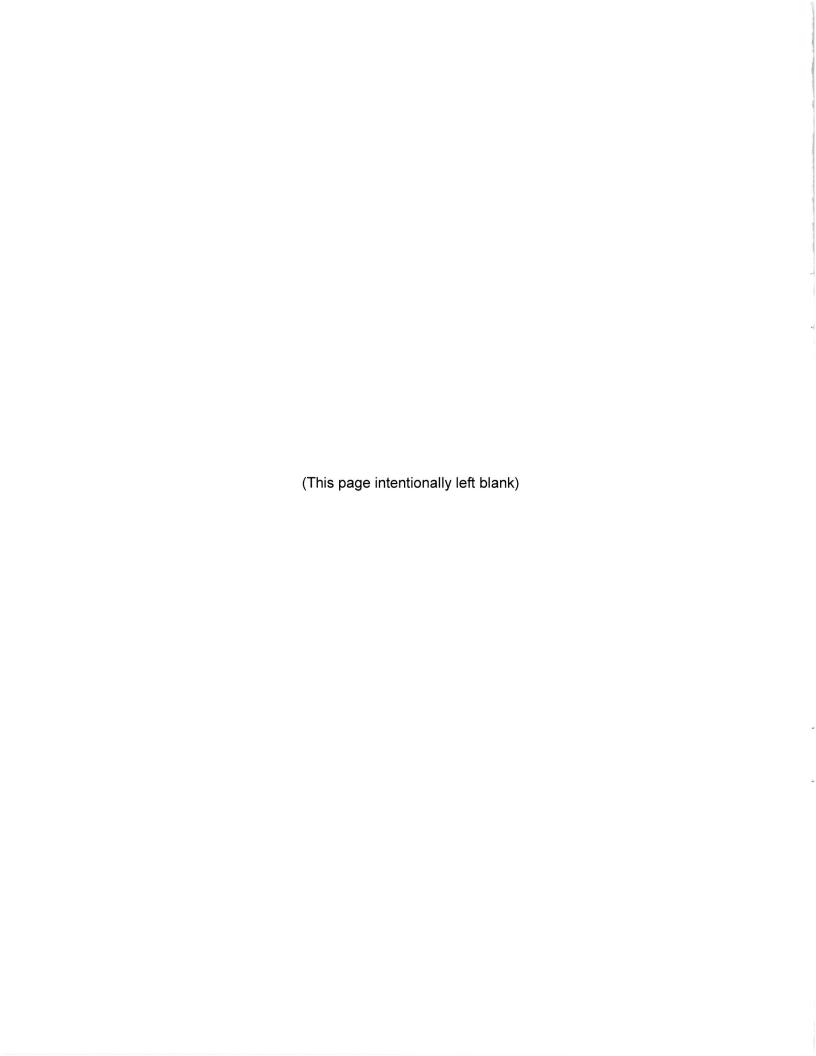


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## **Status of the Audit**

## **Audit of Financial Statements**

- Audit fieldwork is complete.
- The financial statements have been reviewed by management and issued.
- We have issued an unmodified report on the financial statements.



# **Required Communications and Other Matters**

Required Item	Comments							
Auditor's responsibility under professional standards and planned scope and timing of the audit	<ul> <li>We have communicated such information in our engagement letter to you dated January 9, 2023. Generally, these responsibilities include:</li> <li>Forming and expressing an opinion on the financial statements.</li> <li>Obtaining reasonable assurance that the financial statements are free of material misstatements, whether caused by error or fraud.</li> <li>Accumulating and communicating uncorrected misstatements to Those Charged with Governance ("TCWG").</li> <li>Maintaining professional skepticism.</li> <li>Communicating audit related matters that are, in our professional judgment, significant to TCWG.</li> </ul>							
Required supplementary information accompanying the financial statements	We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the financial statements, and other knowledge we obtained during our audit of the financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.							
Other information in documents containing audited financial statements	Our responsibility as auditors for other information in documents containing the audited financial statements does not extend beyond the financial information identified in the auditors' report, and we are not required to perform any procedures to determine that such other information is properly stated.							
Our responsibilities under the Yellow Book	In connection with our audit we performed tests of the UTASC's compliance with certain provisions of laws, regulations, contracts, and grants. However, the objective of our tests was not to provide an opinion on compliance with such provisions.							



Required Item	Comments
Responsibilities of management and TCWG	<ul> <li>Management's responsibilities include:</li> <li>The fair presentation of the financial statements, including the selection of appropriate accounting policies.</li> <li>Establishing and maintaining effective internal control.</li> <li>Complying with laws, regulations, grants and contracts.</li> <li>Providing the auditors with all financial records and related information and a signed representation letter.</li> <li>Evaluate if there are any conditions or events, considered in the aggregate that raise substantial doubt about the UTASC's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.</li> <li>Setting the proper tone at the top.</li> <li>Designing and implementing policies and controls to prevent and detect fraud.</li> <li>TCWG are responsible for communicating with the auditors and overseeing the financial reporting process.</li> </ul>
Qualitative aspects of accounting practices - Accounting Policies	Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies are described in Note 1 to the financial statements. No new accounting policies were adopted and the application of existing policies was not changed during the year.  The accounting policies of the UTASC conform to U.S. generally accepted accounting principles as applicable to state and local governments. The UTASC's reports are based on all applicable GASB pronouncements.  We noted no transactions entered into by the UTASC during the year for which there is a lack of authoritative guidance or consensus.  All significant transactions have been recognized in the financial statements in the proper period
Qualitative aspects of accounting practices – Significant Unusual Transactions	No matters have come to our attention that would require us to inform you about the methods used to account for significant unusual transactions.



Required Item	Comments						
Qualitative aspects of accounting practices - Accounting Estimates and Management's Judgment	Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events.						
	Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting the UTASC's financial statements were:  • Estimates of certain receivable balances and allowances for						
	<ul> <li>Estimates of certain receivable balances and allowances for uncollectible amounts</li> <li>Estimates for certain operating and long-term liabilities</li> </ul>						
Qualitative aspects of accounting practices - Financial Statement Disclosures	Certain financial statement disclosures involve significant judgment and are particularly sensitive because of their significance to financial statement users. The most sensitive disclosure affecting the financial statements are:						
	<ul><li>Outstanding bonded indebtedness</li><li>Net position</li></ul>						
	The financial statement disclosures are neutral, consistent and clear.						
Going concern	The auditor is required to communicate with TCWG events or conditions that, when considered in the aggregate; indicate a substantial doubt about the UTASC's ability to continue as a going concern for a reasonable period of time.						
	We concur with management's assessment that the UTASC will continue as a going concern for one year from the balance sheet date.						



Required Item	Comments
Significant risks	Significant risks are defined as risks that require special audit consideration without regard to identified controls related to those risks. In most audits, one or more significant risks normally arise. We have identified the following significant risks in connection with our audit:
	Management override of internal controls
	Management is in a unique position to perpetrate fraud because of management's ability to manipulate accounting records and prepare fraudulent financial statements by overriding controls that otherwise appear to be operating efficiently. Although the level of risk of management override of controls will vary from entity to entity, the risk is nevertheless present in all entities. Our audit procedures did not identify any management override of internal controls.
	Improper revenue recognition to due to fraud
	Auditing standards require the auditor to ordinarily presume that improper revenue recognition is a fraud risk on all audit engagements unless the auditor can conclude that the risk is not applicable to the entity. Our audit procedures did not identify any improper revenue recognition due to fraud.
	The audit procedures applied as a result of the aforementioned significant risks were designed to and have reduced the risk of material misstatement to low.
Difficulties encountered in performing the audit	We encountered no significant difficulties in dealing with management in performing and completing our audit.
Corrected and uncorrected misstatements	Professional standards require us to accumulate all known and likely misstatements identified during the audit (including passed adjustments and omitted financial statement disclosures), other than those that are clearly trivial, and communicate them to the appropriate level of management. Management has corrected all such misstatements.
	In addition, none of the misstatements detected as a result of audit procedures and corrected by management were material, either individually or in the aggregate, to the financial statements.



Required Item	Comments					
Disagreements with management	For purposes of this communication, a disagreement with management is a matter, whether or not resolved to our satisfaction, concerning financial accounting, reporting, or auditing, which could be significant to the financial statements or the auditors' report. We are pleases to report that no such disagreements arose during the course of the audit.					
Management representations	We have requested certain representations from management that are included in the management representation letter (see Appendix 1).					
Management's consultations with other accountants	In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the UTASC's financial statements or a determination of the type of auditors' opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.					
Auditor independence	We affirm that PKF O'Connor Davies, LLP is independent with respect to the UTASC in accordance with relevant professional standards.					
Significant issues discussed with management prior to retention	We generally discuss with management a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the UTASC's auditor. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.					



# **Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Ulster County Tobacco Asset Securitization Corporation, New York's ("UTASC") internal control over financial reporting ("internal control") as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the UTASC's internal control. Accordingly, we express no such opinion.

Professional standards require that we communicate to you, in writing, all significant deficiencies and/or material weaknesses in internal control that we identify in performing our audit. For this purpose, deficiencies in internal control are categorized as follows:

- A deficiency in internal control exists when the design or operation of a control does not allow
  management or employees, in the normal course of performing their assigned functions, to prevent,
  or detect and correct, misstatements on a timely basis.
- A *material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis.
- A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is
  less severe than a material weakness, yet important enough to merit attention by those charged with
  governance.

Our consideration of internal control was for the limited purpose described in the first paragraph and was not designed to identify all deficiencies in internal control that might be deficiencies, significant deficiencies, or material weaknesses and, therefore, there can be no assurance that all such deficiencies have been identified.

We did not identify any deficiencies in internal control that we consider to be material weaknesses, as defined above.

This communication is intended solely for the information and use of management and others charged with governance and is not intended to be and should not be used by anyone other than these specified parties. We will be pleased to discuss these communications and comments in further detail at your convenience, or to assist you in implementing the recommendations.

PKF O'Connor Davies, LLP Harrison, New York March 19, 2025

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### **Ulster County Tobacco Asset Securitization Corporation**

### **Other Matters**

### Repayment of UTASC Debt

Observation

The structure of the original bond redemption schedule included an ability to use a more aggressive principal repayment schedule to help reduce future interest costs. This decision was based upon the original projection that payments from the master settlement agreement ("MSA") would continue to grow in future years. Recent history has shown that the payments received from the MSA have been declining over the past few years. Therefore, the UTASC has not been able to be as aggressive in its repayment plans.

In fact, in April 2024, the UTASC received its annual proportionate tobacco settlement allocation (which was based on 2023 national cigarette shipments) of \$2,134,206. This amount was a decrease of \$340,236, or 13.75%, from the amount received in the prior year due to a decline in national cigarette shipments compared to 2022. The amount received each April, coupled with interest earnings on the UTASC's cash and investment balances, net of operating expenses, is available to service principal and interest obligations on UTASC's outstanding bonded indebtedness. Should this trend of declines in annual tobacco revenues continue, it might require the use of the UTASC's Liquidity Reserve to be able to make the required minimum planned principal payments.

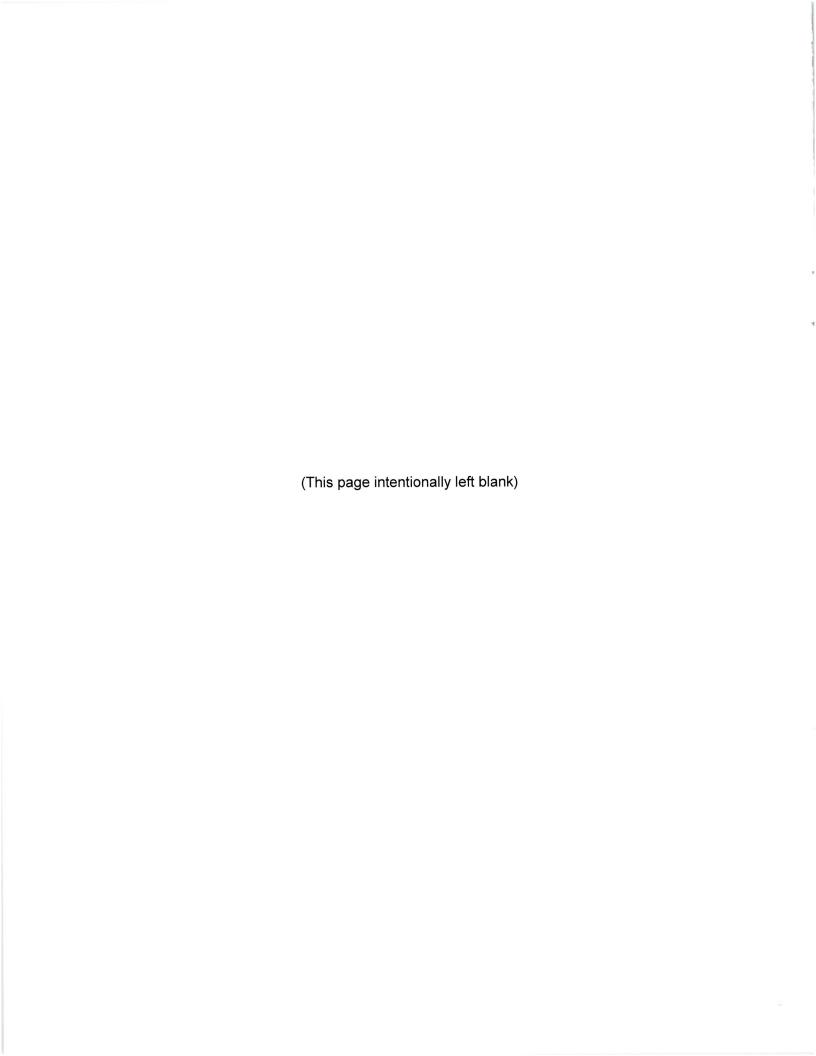
#### Recommendation

The Board should monitor this situation closely. Should annual tobacco revenues continue to fall short of original projections and thus require a drawdown of amounts currently available in the liquidity reserve, there may come a time when the minimum debt service obligations (i.e. planned payments) will not be satisfied without a modification (refinancing) of the existing debt.



# Appendix 1

Management Representation Letter



## ULSTER TOBACCO ASSET SECURITIZATION CORPORATION

PO Box 1800, 244 Fair Street, Kingston, New York 12402 Telephone (845) 340-3460 Fax (845) 340-3430

Jennifer Metzger President



March 19, 2025

PKF O'Connor Davies, LLP 500 Mamaroneck Avenue Suite 301 Harrison, New York 10528

This representation letter is provided in connection with your audit of the basic financial statements of the Ulster County Tobacco Asset Securitization Corporation, New York (the "Corporation") (a blended component unit of the County of Ulster, New York), as of December 31, 2024, which comprises the financial position and the respective changes in net position and cash flows for the year then ended and disclosures (collectively, the "financial statements"), for the purpose of expressing an opinion as to whether the financial statements are presented fairly, in all material respects, in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP).

Certain representations in this letter are described as being limited to matters that are material. Items are considered material, regardless of size, if they involve an omission or misstatement of accounting information that, in light of surrounding circumstances, makes it probable that the judgment of a reasonable person relying on the information would be changed or influenced by the omission or misstatement. An omission or misstatement that is monetarily small in amount could be considered material as a result of qualitative factors.

We confirm, to the best of our knowledge and belief, (having made such inquiries as we considered necessary for the purpose of appropriately informing ourselves) as of the date of this letter, the following representations made to you during your audit.

### Our Responsibilities

- 1) We acknowledge that we have fulfilled our responsibilities as set forth in terms of the engagement letter dated January 9, 2023 for:
  - a) The preparation and fair presentation of the financial statements in accordance with US GAAP and include all properly classified funds and other financial information of the primary government and all component units required by generally accepted accounting principles to be included in the financial reporting entity.
  - b) The design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; and
  - c) The design, implementation, and maintenance of internal control to prevent and detect fraud.
- 2) We understand that the term "fraud" refers to intentional acts by one or more individuals among management, those charged with governance, employees, or third parties, involving the use of deception that results in a misstatement in financial statements. Two types of intentional misstatements are relevant to your audit misstatements resulting from fraudulent financial reporting and misstatements resulting from misappropriation of assets. Fraudulent financial reporting involves intentional misstatements, including

omissions of amounts or disclosures in financial statements to deceive financial statement users. Misappropriation of assets involves the theft of an entity's assets.

- 3) In regard to the financial statement preparation services performed by you, we have:
  - a) Assumed management responsibilities
  - b) Designated individuals with senior management, who have suitable skill, knowledge, or experience to oversee the services.
  - c) Evaluated the adequacy and results of the services performed
  - d) Accepted responsibility for the result of the services
- 4) We are further responsible for reviewing, accepting and processing the standard, adjusting, or correcting journal entries that you proposed during the course of your engagement (management journal entries were recorded). We confirm that we designated a suitably qualified individual who understands the nature and impact of the proposed entries to the financial statements, and we accept responsibility for the proposed entries that we authorized and processed.

#### **Financial Statements**

- 5) The financial statements referred to above are fairly presented in conformity with US GAAP and include all disclosures necessary for such fair presentation. In that connection, we specifically confirm that:
  - a) The Corporation's accounting policies, and the practices and methods followed in applying them, are appropriate and are as disclosed in the financial statements.
  - b) There have been no changes during the period audited in the Corporation's accounting policies and practices.
  - c) All material transactions have been recorded in the accounting records and are reflected in the financial statements.
- 6) Significant assumptions we used in making accounting estimates are reasonable.
- 7) The following, where they exist, have been appropriately disclosed to you and accounted for and/or disclosed in the financial statements in accordance with the requirements of US GAAP:
  - a) The identity of all related parties and related party relationships and transactions including revenues, expenditures/expenses, loans, transfers, leasing arrangements, and guarantees, and amounts receivable from or payable to related parties.
  - b) Guarantees, whether written or oral, under which the Corporation is contingently liable, if any.
  - c) The effects of all known actual, possible, pending or threatened litigation, claims and assessments.
- 8) We have evaluated events subsequent to the date of the financial statements through the date of this letter, and no such events have occurred which would require adjustment or disclosure in the financial statements. No events, including instances of noncompliance, have occurred subsequent to the balance sheet date and through the date of this letter that would require adjustment to or disclosure in the aforementioned financial statements.
- 9) We are in agreement with the adjusting journal entries you have proposed, and they have been posted to the Corporation's accounts.

#### Information Provided

10) We have provided you with:

- a) Access to all information, of which we are aware, that is relevant to the preparation and fair presentation of the financial statements, such as records (including information obtained from outside of the general and subsidiary ledgers), documentation, and other matters.
- b) Communications from regulatory agencies concerning noncompliance with, or deficiencies in, financial reporting practices, if applicable.
- c) Additional information that you have requested from us for the purpose of the audit.
- d) Unrestricted access to persons within the Corporation from whom you determined it necessary to obtain audit evidence.

- e) Completeness and availability of all minutes of the meetings of the Board of Directors, or summaries of actions of recent meetings for which minutes have not yet been prepared.
- f) All significant contracts and agreements.
- g) All documents and records provided electronically are accurate and complete reproductions of the original documents and records.
- 11) We have disclosed to you the results of our assessment of the risk that the financial statements may be materially misstated as a result of fraud. Based on our assessment, we did not identify any fraud risks that we believe would result in a material misstatement of the financial statements.
- 12) There are no deficiencies in the design or operation of internal control over financial reporting that are reasonably likely to adversely affect the Corporation's ability to initiate, authorize, record, process, and report financial data reliably in accordance with US GAAP.
- 13) We have no knowledge of any fraud or suspected fraud that affects the Corporation and involves:
  - a) Management,
  - b) Employees who have significant roles in internal control, or
  - c) Others where the fraud could have a material effect on the financial statements.
- 14) We have no knowledge of any allegations of fraud or suspected fraud affecting the Corporation's financial statements communicated by employees, former employees, regulators, or others.
- 15) We have no knowledge of instances of noncompliance or suspected noncompliance with provisions of laws, regulations, contracts, or grant agreements, or waste or abuse, whose effects should be considered when preparing financial statements.

## **Hosting Services**

- 16) We acknowledge that electronic portals used during the audit are only a method of transferring data and the data may be deleted by you at any time.
- 17) We are responsible for maintaining our financial and non-financial information, licensing and hosting of any applications, and downloading and retaining anything you uploaded to such portal in a timely manner.

### Government—specific

- 18) We have made available to you all financial records and related data.
- 19) We have identified to you any previous audits, attestation engagements, and other studies related to the objectives of the audit and whether related recommendations have been implemented.
- 20) We have identified to you any investigations or legal proceedings that have been initiated with respect to the period under audit.
- 21) The Corporation has no plans or intentions that may materially affect the carrying value or classification of assets, liabilities, or equity.
- 22) We are responsible for compliance with the laws, regulations, and provisions of contracts and grant agreements applicable to us, including tax or debt limits and debt contracts; and legal and contractual provisions for reporting specific activities in separate funds.
- 23) We have identified to you all instances of identified and suspected fraud and noncompliance with provisions of laws, regulations, contracts and grant agreements that we believe have a material effect on the financial statements.
- 24) There are no violations or possible violations of budget ordinances/resolutions, laws and regulations (including those pertaining to adopting, approving, and amending budgets), provisions of contracts and grant

agreements, tax or debt limits, and any related debt covenants whose effects should be considered for disclosure in the financial statements, or as a basis for recording a loss contingency, or for reporting on noncompliance.

- 25) As part of your audit, management prepared, however you assisted with preparation of the financial statements and disclosures. We have designated an individual with suitable skill, knowledge, or experience to oversee your services and have assumed all management responsibilities. We have reviewed, approved, and accepted responsibility for those financial statements and disclosures.
- 26) The Corporation has satisfactory title to all owned assets, and there are no liens or encumbrances on such assets nor has any asset been pledged as collateral.
- 27) The Corporation has complied with all aspects of contractual agreements that would have a material effect on the financial statements in the event of noncompliance.
- 28) We have followed all applicable laws and regulations in adopting, approving, and amending budgets.
- 29) The financial statements include all component units as well as joint ventures with an equity interest, and properly disclose all other joint ventures and other related organizations.
- 30) The financial statements properly classify all activities.
- 31) Components of net position (net investment in capital assets; restricted; and unrestricted) and fund balance (nonspendable, restricted, committed, assigned, and unassigned) are properly classified and, if applicable, approved.
- 32) Receivables, (if any) recorded in the financial statements represent valid claims against debtors for transactions arising on or before the balance sheet date and have been reduced to their estimated net realizable value.
- 33) Provisions for uncollectible receivables (if any) have been properly identified and recorded.
- 34) Expenses have been appropriately classified in or allocated to functions and programs in the statement of activities, and allocations have been made on a reasonable basis.
- 35) Revenues are appropriately classified in the statement of activities.
- 36) Interfund, internal, and intra-entity activity and balances have been appropriately classified and reported.
- 37) Deposits and investment securities are properly classified as to risk and are properly disclosed.
- 38) Capital assets, including infrastructure and intangible assets, are properly capitalized, reported, and, if applicable, depreciated.
- 39) We acknowledge our responsibility for the required supplementary information (RSI). The RSI is measured and presented within prescribed guidelines and the methods of measurement and presentation have not changed from those used in the prior period. We have disclosed to you any significant assumptions and interpretations underlying the measurement and presentation of the RSI.
- 40) The Corporation may have agreements that meet the definition of leases contained in GASB Statement No. 87, "Leases". However, the total value of the lease agreements for the year ended December 31, 2024 was deemed immaterial, therefore, the related amounts and disclosures have been excluded from these financial statements.
- 41) The Corporation may have arrangements that meet the definition of subscriptions contained in GASB Statement No. 96, "subscription-based information technology arrangements". However, the total value of

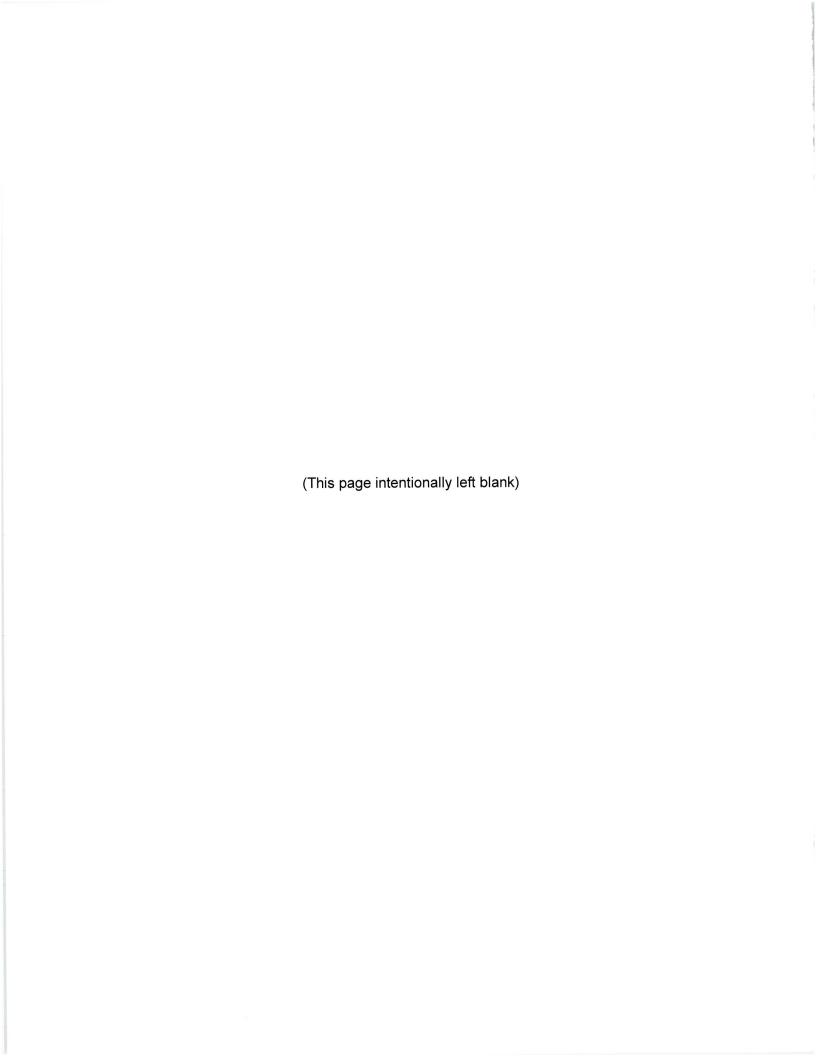
the arrangements for the year ended December 31, 2024 was deemed immaterial, therefore, the related amounts and disclosures have been excluded from these financial statements.

- 42) Expenditures of federal awards were below the \$750,000 threshold for the year ended December 31, 2024, and we were not required to have an audit in accordance with Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards ("Uniform Guidance").
- 43) We are not aware of any trapping events in accordance with our New York Counties Tobacco Trust IV bond indenture as of year ended December 31, 2024. We acknowledge our responsibility to identify possible trapping events and comply with the requirements set forth in our bond indenture.

Very truly yours,

Jennifer Metzger

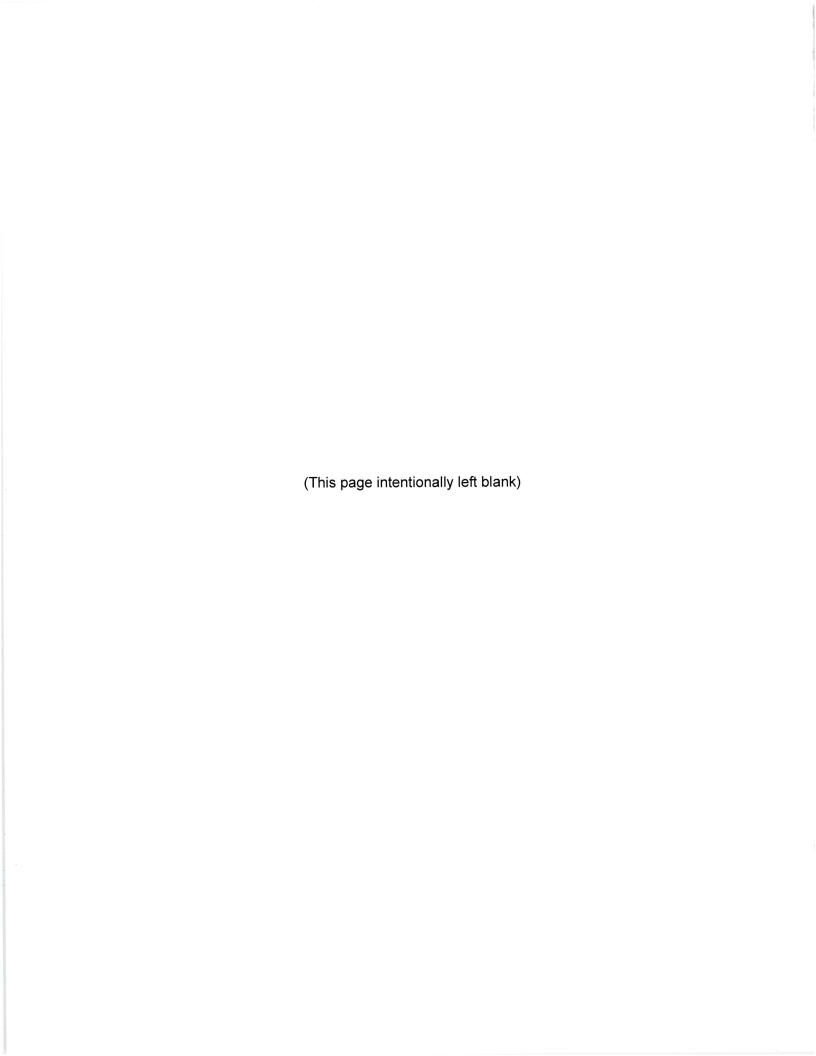
President





# Appendix 2

About PKF O'Connor Davies, LLP





Founded in 1891, PKF O'Connor Davies has evolved from a regional accounting firm to an emerging national leader with more than 1,500 professionals and 19 offices in the U.S. Our team of top-notch professionals deliver a complete range of audit, tax and advisory services to a diverse and growing global client base. By bringing together a boutique firm culture with big-firm resources, we have a unique ability to connect with clients on a deeper level and create value where others can't.

# REGIONAL CONNECTIONS BACKED BY GLOBAL EXPERTISE

We are the lead North American firm in the PKF International network of independent accounting and advisory firms with offices in over 400 cities, in 150 countries around the world. It's a relationship that delivers unmatched access to global expertise and strengthens our ability to serve clients anywhere in the world as their needs and their businesses continue to evolve.

# PROACTIVE SERVICE MODEL, ENGAGED PARTNER BASE

With a proven, proactive service model and an engaged Partner base, PKF O'Connor Davies has built long-lasting, valuable relationships with our clients.

Our Partners are actively involved in the day-today management of engagements, ensuring a high degree of client service and cost effectiveness. The Firm's seasoned professional staff members employ a team approach to all engagements, providing clients with the utmost quality and timely services aimed at helping them succeed.

## **KNOW GREATER VALUE**

Our unwavering focus on value has consistently driven growth and delivered strong outcomes for our clients and our Firm. PKF O'Connor Davies currently ranks 26th on *Accounting Today's* 2024 "Top 100 Firms" list and continually gains acclaim as one of the country's fastest-growing firms. With more professionals, in more places every day, our teams are on the ground, at the ready and in the know. As the world changes, PKF O'Connor Davies clients will always **Know Greater Value**.

#### **INDUSTRY RECOGNITION**

#26 "Top 100 Firms"
"Top Tax Firm"
"Leaders in 'Audit & Attest' and 'Consulting'"
#5 of the "Top Firms in the Mid-Atlantic"

— Accounting Today, 2024

"Best of Accounting Client Satisfaction" — ClearlyRated, 2024

"Top Accountancy Advisory"

- Family Wealth Report, 2024

"America's Best Tax and Accounting Firms" – Forbes, 2023

"Accounting/Due Diligence Firm of the Year"

- The M&A Advisor, 2024

#10 of the 50 "Best Accounting Employers to Work for in North America" #1 in Five Categories: Best in Accounting and Overall Internships, Quality of Life, Compensation and Overall Diversity - Vault, 2025

"Best Company to Work for in New York"

- Rochester Business Journal and NYS Society for Human Resources Management, 2025

"Best Places to Work in NYC"

— Crain's New York Businesses, 2024

"Best Places to Work in Westchester" – 914INC., 2025

"Top Workplaces in Western Connecticut"

– Hearst Connecticut Media Group, 2024

"Best Places to Work in New Jersey" - NJBIZ, 2024

## KNOW **GREATER VALUE**'

At PKF O'Connor Davies we maintain a relentless commitment to understanding each client's operations and financial history so we can uncover every challenge, help meet every objective and exceed expectations. Through our unwavering client focus we create deeper connections, delivering tailored support and expertise that drive real-world value.



#### **ACCOUNTING & ASSURANCE**

- Agreed-Upon Procedures
- Audits, Reviews and Compilations
- Employee Benefit Plan Audits, including ESOPs
- **Endowment Fund Accounting**
- Peer Review Services
- **Public Company Services**
- **Public Sector Audits and Compliance**
- SOC System and Organizational Control Reporting



#### **TAX SERVICES**

- **Business Tax**
- **Employee Benefit Planning and Tax Compliance**
- International Tax (Asia, EU and Latin America Desks)
- **Private Client Services**
- **R&D Tax Credit**
- State and Local Tax (SALT)
- Trust and Estate Planning



#### BUSINESS CONSULTING

- Bankruptcy
- **ESG**
- Litigation Support and Forensics (Fraud, Integrity Monitoring and Litigation Support)
- Operational and Cost Effectiveness
- Risk Advisory Services
  - Internal Audit
  - Regulatory Solutions (AML and SOX)
- Services Offered by PKF Clear Thinking -Turnaround Advisory, Performance Improvement and Creditors' Rights
- Strategy and Transformation
- Strategy and Transaction Advisory
  - Turnaround and Restructuring
  - PKF Investment Banking
    - Acquisition Advisory
    - Exit Readiness and Transaction Planning
    - M&A Cybersecurity and Data Privacy Advisory
    - Sell-Side Advisory



### **TECHNOLOGY & CYBERSECURITY**

- Cybersecurity and Privacy
  - Cybersecurity Maturity Model Certification (CMMC)
  - **Dark Web Monitoring**
  - Digital Forensic Services
  - General Data Protection Regulation (GDPR)
  - M&A Cybersecurity and Data Privacy Advisory
  - Penetration Testing
  - Virtual Chief Information Security Officer Services (vCISO)
- IT and Cybersecurity Audit
- **Technology Advisory**



#### **PRIVATE CLIENT SERVICES**

- **Family Office**
- Private Business Owners
- Trust and Estate Planning



### **OUTSOURCED SERVICES**

- **CFO Solutions**
- **Outsourced Accounting** 
  - Portfolio Company Accounting
- Recruitment Services
- Virtual Chief Information Security Officer Services (vCISO)



"PKF O'Connor Davies" is the brand name under which PKF O'Connor Davies LLP and PKF O'Connor Davies Advisory LLC, independently owned entities, provide professional services in an atternative practice structure in accordance with applicable professional standards. PKF O'Connor Davies LLP is a licensed CPA firm that provides attest services and PKF O'Connor Davies Advisory LLC and its subsidiary entitles provide tax and advisory services. PKF O'Connor Davies is a member of the PKF International Limited network of legally independent firms and does not accept any responsibility or liability for the actions or inactions on the part of any other individual member firm or firms.



pkfod.com