#### ULSTER COUNTY INDUSTRIAL DEVELOPMENT AGENCY

#### APPLICATION FOR SALE/LEASEBACK OR BOND TRANSACTION

**IMPORTANT NOTICE**: The answers to the questions contained in this application are necessary to determine your firm's eligibility for tax incentives or other assistance from the Ulster County Industrial Development Agency. These answers will also be used in the preparation of papers in this transaction. Accordingly, all questions should be answered accurately and completely by an officer or other employee of your firm who is thoroughly familiar with the business and affairs of your firm and who is also thoroughly familiar with the proposed project. This application is subject to the acceptance of the Agency.

#### **COVER SHEET**

TO: ULSTER COUNTY INDUSTRIAL DEVELOPMENT AGENCY P.O. BOX 4265
KINGSTON, NY 12402-4265

APPLICANT:	Star Estate Development Group		
APPLICANT'S STREET ADDRESS:	1835 Broadway		
APPLICANT'S MAILING ADDRESS:	PO Box 43		
CITY: West Park STATE:	NY ZIP: 12493 PHONE: 917-941-1304		
FAX: EMAIL: pa	nul@helioshospitality.com EMPLOYER'S ID No.: 47-4599492		
NAME OF PERSON(S) AUTHORIZED TO	SPEAK FOR APPLICANT WITH RESPECT TO THIS APPLICATION:		
Paul Seres			
IF APPLICANT IS REPRESENTED BY AN ATTORNEY, COMPLETE THE FOLLOWING:			
NAME OF FIRM:	Risely and Moriello		
NAME OF ATTORNEY:	Michael Moriello		
ATTORNEY'S STREET ADDRESS:	111 Green St.		
ATTORNEY'S MAILING ADDRESS:	111 Green St.		
CITY: Kingston STATE:	NY ZIP: 12402 PHONE: 845-338-6603		
FAX: EMAIL:	mamrfr@aol.com		

NOTE: Please read the instructions beginning on page 2 before completing this application.

MAR 7 2016

ULSTER COUNTY OFFICE OF ECONOMIC DEVELOPMENT

#### **INSTRUCTIONS**

- 1. The Agency will not approve any application unless, in the judgment of the Agency, said application contains sufficient information upon which to base a decision whether to approve or tentatively approve an action.
- 2. Fill in all blanks, using "none" or "not applicable" or "n/a" where the question is not appropriate to the project which is the subject of this application (the "Project").
- If an estimate is given as the answer to a question, put "(est.)" after the figure or answer that it is estimated.
- 4. If more space is needed to answer any specific question, attach a separate sheet.
- 5. When completed, return two (2) copies of this application to the Agency at the address indicated on the first page of this application. We also request that a digital version of the complete application be emailed to the UCIDA (oed@co.ulster.ny.us).
- 6. The Agency will not give final approval until the Agency receives a completed environmental assessment form (Appendix A) concerning the Project which is the subject of this application.
- 7. Please note that Article 6 of the Public Officers Law declares that all records in the possession of the Agency (with certain limited exceptions) are open to public inspection and copying. If the applicant feels that there are elements of the Project which are in the nature of trade secrets or information, the nature of which is such that if disclosed to the public or otherwise widely disseminated, would cause substantial injury to the applicant's competitive position, the applicant may identify such elements in writing and request that such elements be kept confidential in accordance with Article 6 of the Public Officers Law.
- 8. The applicant will be required to pay to the Agency all actual costs incurred in connection with this application and the Project contemplated herein. The applicant will also be expected to pay all costs incurred by general counsel and special counsel to the Agency.
- 9. The Agency has established an application fee of Five Hundred Dollars (\$500) to cover the anticipated costs of the Agency in processing this application. A check or money order made payable to the Agency must accompany each application. This application will not be accepted by the agency unless accompanied by the application fee.
- 10. Post-Closing Modification/Amendment Transactions. The amount of the administrative fee for Post-Closing Modification/Amendment Transactions shall be determined by the staff of the Agency, with the review and approval by the Agency. The minimum administrative fee for such transactions shall equal Five Hundred Dollars (\$500).
- 11. The Agency has established a project fee for each project in which the Agency participates. Unless the agency agrees in writing to the contrary, the project fee is required to be paid by the applicant at or prior to the granting of any financial assistance by the Agency. This project fee is equal to 1% of the total project cost. If there is no closing, there is no such fee charged.
- 12. The Agency requires that each application be accompanied by the most recent (3) years of audited financial statements of the applicant and **a written business plan** concerning the project described in the application. The Agency reserves the right to reject any application, which fails to contain the foregoing information.
- 13. Please be as accurate as possible in completing this application as the consequences for misstatements could include loss and/or recapture of UCIDA benefits.

Applicant has read the above. Please initial your acceptance. PS	
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## APPLICANT CHECKLIST

Date <i>Draft</i> Application emailed to Agency staff for analysis and feedback:	1/7/16
Date of Meeting with Agency Staff for Review of Application:	1/12/16
2. Date Final Application Completed and Digital Version Emailed to Agency:	
3. Date <b>Two</b> Hard Copies of Application Signed and Notarized:	
4. Date <b>Two</b> Copies of Application Delivered with \$500 Application Fee:	
5. Approval of Inducement/Public Hearing Resolution:	
6. Date Scheduled for Public Hearing:	
7. Date of Approval of SEQRA Resolution:	
8. Date of Final Approval of Application:	
9. Date of Closing:	

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6/10/2014

ULSTER COUNTY INDUSTRIAL DEVELOPMENT AGENCY APPLICATION FOR SALE/LEASEBACK OR BOND TRANSACTION

l.	PROPOSED OCCUPANT (HEREINAFTER, TЫE "COMPANY")
1.	A. Identity of Company:
	Indicate type of business organization of Company:
	a. Corporation.
	If so incorporated in what country?
	What State:; Date Incorporated:
	<u> </u>
	Type of Corporation:  Authorized to do business in New York? Yes No
	b. Partnership.
	If so, indicate type of partnership:
	Number of general partners:
	Number of limited partners:
	c. Limited liability company.  If so, formed in what state? New York
	ii 30, formed ii wild talet.
	Date formed.
	Yes No Authorized to do business in New York?
	d. Sole proprietorship.
	<ol><li>Is the Company a subsidiary or direct or indirect affiliate of any other organization(s)? If so, indicate name of related organization(s) and</li></ol>
	relationship:
	N/A
	3. If the Company differs from the Applicant, as stated on Page 1, (e.g. If
	there will be a real estate holding company and a related operating
	company or an unrelated tenant company) give details of relationship and contact information if different:
	N/A

B.	Management of	of Company
D.	Management C	n Company.

1. List all owners, officers, directors and partners (complate all columns for each person):

each person).		
Name and Home Address	Office Held	Other Principal Business
Paul Seres 4-75 48th Avenue, Apt. 2407 Long Island City, NY 11109	Managing Member	Owner/Operator of eating and drinking establishments
Charles Ferri 456 West 50th Street, New York, NY 10019	Managing Member	Spirits Producer
plaintiff or a defendant in an 3.  Yes ✓ No Has any criminal offense (other than	ny civil er criminal I person listed above a minor traffic violerson listed above	re ever been convicted of a ation)? or any concern with whom
<ol><li>If the answer to any of quest details in a separate attach</li></ol>	-	s yes, please furnish
. Principal Owners of Company:		
1. ☐ Yes ✓ No Is the Con	npany publicly held	?
If yes, please list exchange	s where stocks are	traded:

2. If no, list all stockholders having a 5% or more interest in the Company:

Name	Address	Percentage of Holding
Paul Seres	4-75 48th Avenue Long Isla: C City, NY 11109	45
Charles Ferri	456 West 50th Street New York, NY 10019	46

N/A

D.	Company's principal bank(s) account(s):
	JP Morgan Chase
	·
II DDO IEC	T ELEMENTS
A.	Description of the Project. (Please provide a brief narrative description of the Project.)
	The Star Estate will be the home to a craft distillery, a 25 room hotel with a full service restaurant, and an event and catering facility, located on a 27 acre estate in Esopus.
B.	Location of the Project:
	1. Street Address: 1835 Broadway
	2. SBL Numbers: 8 01-4 5.200
	3. City:
	4. Town: Esopus
	5. Village of:
	6. County of: Ulster
C.	Description of the Project Site:
	1. Approximate size (in acres or square feet) of the Project site: 27.3
	Yes No Is a map, survey or sketch of the Project site attached?
	2. Yes No Are there existing buildings on the Project si te?
	a. If yes, indicate the number of buildings on the site: 2
	Also, please briefly identify each existing building and indicate the
	approximate size (in square feet) of each such building:
	The primary structure is approximately 24,000 sq ft. There is a
	small shed that is approximately 100 sq ft.
	b. Yes No Are the existing buildings in operation?
	If yes, describe the present use of the existing buildings:

N/A

c. If y	Yes \( \overline{V} \) No Abes, describe:	e the existing buildings abandoned? out to be abandoned?
3. Utilities se	rving the Project	site:
Water - M	lunicipal:	N/A
Other (de	escribe)	Well located on the property
Sewer – M	Municipal	N/A
Other (de	escribe)	Sewage treatment sand field located on the property
Electric –	Utility	Central Hudson
Other (de	escribe)	N/A
Heat – Uti	lity	Oil Burning Furnace-Changing to a gas split system
Other (de	escribe)	Gas supplied by Central Hudson
Star Estat	gal owner of the e Development G	•
	of Purchase:	October 20, 2015
	nase Price:	583000 (Not including closing costs)
b. doe	Yes No If Pes the Company I Chase the Project	the Company does not own the Project site, have an option signed with the owner to
If yes,	te option signed v	with owner:
Dai		on expires:
	Date Opti	on expires.

	c. Yes No If the Company does not own the Project site, is there a relationship legally or by common control between the Company and the present owner of the Project site? If yes, describe  N/A
5.	Zoning District in which the Project is located R-40
	a . ✓ Yes No Are there any variances or special permits affecting the Project site?
	If yes, list below and attach copies of all such variances or special permits:
	Farm Distilling License Special Use Permit for Hotel, Restaurant/Bar, and Events
D. Desc	ription of Proposed Construction:
1.	Yes No Does part of the Project consist of the acquisition or construction of a new building or buildings?
	If yes, indicate number and size of new buildings:
	N/A
2.	Yes No Does part of the Project consist of additions and/or renovations to existing buildings located on the Project site?
	If yes, indicate the buildings to be expanded or renovated, the size of any expansions and the nature of expansion and/or renovations:
	1 structure of 24,000 sq. ft. to be fully renovated and transformed from dormitory and school to hotel, distillery, and event space 1 structure to be renovated to house back up generator and other life saving systems

3.	Describe the principal uses to be made by the Comp any of the building or buildings to be acquired, constructed or expanded:
	The large building will be used solely as a hotel, restaurant, outdoor patio and pool, special event space and distillery.
4.	Yes No If the Project involves the construction or reconstruction of any building or other improvement, has construction or reconstruction
If y	work on any such building or improvement begun? es, please discuss in detail the approximate extent of construction or
	reconstruction and the extent of completion. Indicate in your answer whether such specific steps have been completed as site clearance and preparation; completion of foundations, installation of footings; etc.:
	N/A
E. Description	on of the Equipment:
1.	Yes No Does a part of the Project consist of the acquisition or installation of machinery, equipment or other personal property (the "Equipment")?
	If yes, describe the Equipment:
	Distilling Equipment, including copper pot still, plumbing, pumps, bottling equipment Commercial kitchen equipment and fixtures
	Various Farm and Landscaping equipment
2.	Yes No With respect to the Equipment to be acquired, will any of the Equipment have been used?
	If yes, please provide detail:
	N/A

	3.	Describe the principal uses to be made by the Company of the Equipment to be acquired or installed:  Manufacturing and packaging of craft spirits  Maintenance of landscaping and agricultural  Food and Beverage Preparation
	4.	Please give the specific status of any equipment acquisition that is already in process:  Preliminary discussions with equipment manufacturer are on going.
F. Project		se What are the principal products to be produced at the Project? Craft distilled vodkas, gins, and whiskeys
	2.	What are the principal activities to be conducted at the Project?  Lodging for guests, eating and drinking, agritourism, distillation of spirits, distillery tours, wellness activities (i.e. yoga), weddings, tastings, special events, etc.
	3.	Yes No Does the Project include facilities or property that are primarily u sed in making retails sales of goods or services to customers who personally visit such facilities?  If yes, please provide detail:

We will be hosting distillery tours along with tours of the grounds. Additionally, we will be focusing on weddings and special events as a

The restaurant will be open to the public as well as the hotel.

core business model for the property.

4.	If the answer to question 3 is yes, what percentage of the cost Project will be expended on such facilities or property primarily making retail sales of goods or services to customers who per visit the Project? 100 %.	used in
5.	If the answer to question 3 is yes, and the answer to question 4 than 33.33%, indicate whether any of the following apply to the a. Yes No Will the Project be operated by a not-forcer corporation?	Project:
	If yes, please explain:	
	N/A	
	8	
	b. Yes No Is the Project likely to attract a signification of visitors from outside the economic development region the Project will be located?	
	If yes, please explain:	
	The property will attract visitors interested in craft spirits manufacturing. It will also attract guest of special events on-site including weddings. Outside, the property will be any visitor coming to the area looking for a unique lodgir experience.	a hotel for
	c. Yes No Would the Project occupant, but for contemplated financial assistance from the Agency, locarelated jobs outside the State of New York?	
	If Yes, please explain:	
	N/A	
	d. Yes No Is the predominant purpose of the Promake available goods or services which would not, but Project, be reasonably accessible to the residents of the or village within which the Project will be located, because lack of reasonably accessible retail trade facilities offering goods or services?	for the city, town se of a

	If yes, please provide detail:
	N/A
	3
	e. Yes No Will the Project be located in one of the following:  (i) the City of New York; (ii) an area designed as an economic development zone pursuant to Article 18-B of the General Municipal Law; or (iii) a census tract or block numbering area (or census tract or block numbering area contiguous thereto) which, according to the most recent census data, has (x) a poverty rate of at least 20% for the year in which the data relates, or at least 20% of households receiving public assistance, and (y) an unemployment rate of at least 1.25 times the statewide unemployment rate for the year to which the data relates?
	If yes, please explain:
	N/A
	Yes No If the answers to any of subdivisions c. through e. of question 5 is yes, will the Project preserve permanent, private sector jobs or increase the overall number of permanent, private sector jobs in the State of New York?  If yes, please explain:  N/A
·	Yes No Will the completion of the Project result in the removal of a plant or facility of the Company or another proposed occupant of the Project (a "Project Occupant") from one area of the State of New York to another area of the State of New York?  If yes, please explain:  N/A

	8. Yes No Will the completion of the Project result in the abandonment of one or more plants or facilities of the Company located in the State of New York?  If yes, please explain:
	N/A
	<ul> <li>9. If the answer to either question 7 or question 8 is yes, indicate whether any of the following apply to the Project:</li> <li>a. Yes No Is the Project reasonably necessary to preserve the competitive position of the Company or such Project Occupant in its industry?</li> <li>If yes, please provide detail:</li> <li>N/A</li> </ul>
	<ul> <li>b. Yes No Is the Project reasonably necessary to discourage the Company or such Project Occupant from removing such other plant or facility to a location outside the State of New York?</li> <li>If yes, please provide detail:</li> <li>N/A</li> </ul>
G.	Sales and Use Tax Exemption (See also question B.3 in Part VI following):  1. ✓ Yes ☐ No Do you wish to apply for sales and use tax exemptions on project materials, equipment and furnishing?

III.	LEAS A.	ES [	OR SUBLEASES  Yes  No Does the Company intend to lease or sublease more then 10% (by area or fair market value) of the Project?  If yes, please complete the following for each existing or proposed tenant or subtenant:
		1.	Sublessee Name:
			Present Address:
			City State Zip
			Employer's ID No
			Sublessee Is: Corporation Partnership Sole Proprietorship
			Relationship to Company:
			Percentage of Project to be leased or subleased:
			Use of Project intended by Sublessee:
			Date of lease or sublease to Sublessee:
			Term of lease or sublease to Sublessee:
			Yes No Will any portion of the space leased by this Sublessee be primarily used in making retail sales of goods or services to customers who personally visit the Project?
			If yes, please provide on a separate attachment (a) details and (b) the answers to questions II(F)(4) through (6) with respect to such Sublessee.
			Please provide on a separate attachment answers to questions II(F)(7) and (8) with respect to such Sublessee.
		2.	Sublessee Name:
			Present Address:
			City State Zip
			Employer's ID No.:
			Sublessee Is: Corporation Partnership Sole Proprietorship
			Relationship to Company:
			Percentage of Project to be leased or subleased:
			Use of Project intended by Sublessee:
			Date of lease or sublease to Sublessee:
			Term of lease or sublease to Sublessee:
			Yes No Will any portion of the space leased by this Sublessee be primarily used in making retail sales of goods or services to customers who personally visit the Project?
			If yes, please provide on a separat e attachment (a) details and (b) the answers to questions II(F)(4) through (6) with respect to such Sublessee.
			Please provide on a separate attachment answers to questions II(F)(7) and (8) with respect to such Sublessee.

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	3.	Sublessee Name:		
		Present Address:		
		City	State Zip	
		Employer's ID No.:		
		Sublessee Is:	Corporation Partnership Sole Proprietorship	ı
		Relationship to Com	pany:	
		Percentage of Project	ct to be leased or subleased:	
		Use of Project intend	ded by Sublessee:	
		Date of lease or subl	lease to Sublessee:	
		Term of lease or sub	elease to Sublessee	
		prir	I any portion of the space leased by this Sublessee be marily used in making retail sales of goods or services to stomers who personally visit the Project?	0
			e on a separate attachment (a) details and (b) the answerough (6) with respect to such Sublessee.	ers to
		Please provide on a with respect to such	separate attachment answers to questions II(F)(7) and (8 Sublessee.	3)
В.		nat percentage of space of space of space of the second se	ce intended to be leased or subleased is now subject to r sublease? N/A	

#### IV. EMPLOYMENT IMPACT.

A. Full-Time Equivalent (FTE) Employment Information.

The New York State Authority Budget Office requires the Agency to collect and monitor full-time equivalent (FTE) information about its projects. The Agency defines "FTE" as 35 hours of employment or more weekly. Therefore, please furnish the information below for your organization.

#### 1. **Current** Employees. (At the time of Application)

	Current	Full-time Employees			
(A)	In our organization a full-time employee works		40 week	hours per	
(B)	Current number of full-time employees	(with A weekly hours):	0		
(C)	Current total number full- time hours worked per week	(=A x B):	0		
(D)	Current total number of full-time FTE's	(= C ÷ 35):	0.00		
	Current	Part-time Employees			
(E)	Current total number of part-time employee hours worked per week		0 week	hours per	
(F)	Current total number of part-time FTE's	(= E ÷ 35):	0.00		
	Current	Seasonal Employees	•		
(G)	Current total number of weeks in seasonal employment		0	weeks	
(H)	Current seasonal proration percentage	(= G ÷ 52):	0.00		
(1)	Current total number of seasonal hours worked per week (during season)		0		
(J)	Current total number of season FTE's	(= H x I ÷ 35):	0.00		
	Current Total Employees				
(K)	Current total number of FTEs	(= D + F+ J):	0.00		

(L)	If some current employees will not be retained, please break down on a separate sheet the number of full-time, part-time and seasonal employees who will not be retained and when they will be terminated.		
	Average	Wages and Benefits	
(M)	Total weekly payroll with benefits for all fulltime employees		0
(N)	Total weighted weekly payroll with benefits for all part-time employees	Multiply each part-time employee's weekly wage/salary (with benefits) by its percentage of FTE and take the sum of all these products	0.00
(O)	Weighted current average salary with benefits	(M + N) ÷ total FTEs (A1(K) above)	NaN

# 2. **New** permanent employees projected to be hired by end of third year after UCIDA approval

	New Full-time Employees				
(A)	Number of new full-time employees	(with 1A weekly hours):	30.00		
(B)	Total num ber new full- time hours per week	(= 1A x 2A):	1,200.00		
(C) Total number of new full- (= B time FTE's		(= B ÷ 35]	34.29		
	New Part-time Employees				
(D) Total number of new part-time employees:			0		

(E)	Total num ber of hours per week worked by new part-time employees.		0
(F)	Total number of new part-time FTE's	(=E ÷ 35):	0.00
	New Se	easonal Employees	
(G)	Total number of expected weeks of seasonal employment:	:	0
(H)	Estimated seasonal proration percentage	(= G ÷ 52):	0.00
(1)	Total number of new seasonal hours per week worked during season		0
(J)	Total number of new seasonal FTE's	(= H x I ÷ 35):	0.00
	Total New Emp	loyees and Wage Average	es
(K)	Total number of new FTEs	(= C +F + J):	34.29
(L)	Estimated new weighted average annual salary with benefits	(= projected total new weekly payroll \$15,244.00 + benefit s \$4,107.00 ÷ total FTE's K) x 52:	\$ 29349 016911241808
(M)	Estimated salary range with benefits	Low: 47,548.00	High: <sub>127,000.00</sub>

### 3. Construction jobs.

(A)	Estimated total weeks of construction for project:		52.00 weeks
(B)	Construction proration percentage	(= A ÷ 52):	1.00
(C)	Total num ber of hours per week worked by construction employees.		1200
(D)	Total number of construction FTE's	(=C x B ÷ 35)	34.29

#### B. Projected Construction Employment Impact.

Please provide estimates of total construction jobs, wages and benefits, and employee income tax from the project:

Year	Construction Jobs	Total Construction Jobs Total Annual Wages and Benefits	Estimated Additional Construction Employees NYS Income Tax
Current	N/A	\$ N/A	\$ N/A
Year 1	34	\$1497600	\$269568
Year 2	N/A	\$ N/A	\$N/A
Year 3	N/A	\$ N/A	\$ N/A

#### C. Projected Permanent Employment Impact.

Please provide estimates of total existing permanent jobs to be preserved or retained as a result of the Project.

Year	Existing Jobs (Show reductions if plans include eliminating positions)	New Jobs (Annual wages and benefits)	Estimated Additional NYS Income Tax	
Current	0	0	\$0	
Year 1	0	18	\$301179	
Year 2	18	10	\$_112320	
Year 3	28	6	\$43200	

#### D. Projected Skills Needed for New Jobs.

Please list projected skills that will be required for the new permanent jobs to be created by the applicant through the project, as follows:

Skills Required for New Jobs	Number of Positions Created	Wage Rate
Hotel Operations	3	24
Kitchen Operations	5	18
Distillery Operations	2	22
Event Specialists	2	20
Building Engineering	2	25

#### V. PROJECT COST

A. Anticipated Project Costs. State the costs reasonably necessary for the acquisition of the Project site, the construction of the proposed buildings and the acquisition and installation of any machinery and equipment necessary or convenient in connection therewith, and in cluding any utilities, access roads or appurtenant facilities, using the following categories:

#### PROJECTED PROJECT INVESTMENT

1.	Land Related Costs				
	(a)	Land acquisition \$613000			
	(b)	Site preparation \$100000			
	(c)	Landscaping	\$ 500000		
	(d)	Utilities and infrastructure development	\$ 100000		
	(e)	Access roads and parking development	\$ 75000		
	(f)	Other land-related costs (describe):			
	_				
2.		ding Related Costs			
	(a)	Acquisition of existing structures	\$		
	(b)	Renovation of existing structures	\$ 4700000		
	(c)	New construction costs	\$ 1405000		
	(d)	Electrical systems	\$ 295000		
	(e)	Heating, ventilation and air conditioning	\$ 375000		
	(f)	Plumbing	\$ 275000		
	(g)	Other building related costs (describe):			
		Emergency Generator	200000		
		New sprinkler and fire alarm system	235000		
		New swimming pool and terrace/Service Court	350000		
3.	Mad	lachinery and Equipment Costs			
	(a)	Production and process equipment	\$ 555000		
	(b)	Packaging equipment	\$ 25000		
	(c)	Warehousing equipment	\$ 30000		
	(d)	Installation costs for various equipment \$50000			

	(e)	Other equipment related costs (describe):	
		New Elevator	200000
		Maintenance equipment/vehicles	100000
4.	Fur	niture and Fixture Costs	
	(a)	Office furniture	\$ 10000
	(b)	Office equipment	\$ 10000
	(c)	Computers	\$ 30000
	(d)	Other furniture related costs (describe):	
		FF&E	450000
	10/		
5.		rking Capital Costs	Фороло
	(a)	Operation costs	\$ 200000
	(b)	Production costs	\$ 500000
	(c)	Naw materials	\$ 50000
	(d)	Debt service	\$ 70000
	(e)	Relocation costs	\$ <u>N</u> /A
	(f)	Skills training	\$ N/A
	(g)	Other working capital related costs (describe):	
6.	Pro	fessional Service Costs	
	(a)	Architecture and engineering	\$ 650000
	(b)	Accounting/legal	\$ 150000
	(c)	Other service related costs (describe)	
7.	Oth	er Costs	
	(a)		\$

	\$
nmary of Expenditures	
Total Land Related Costs	\$ 1388000
Total Building related Costs	\$ 7835000
Total Machinery and Equipment Costs	\$ 960000
Total Furniture and Fixture Costs	\$ 500000
Total Working Capital Costs	\$ 820000
Total Professional Service Costs	\$ 800000
Total Other Costs	\$0
Total Project Costs (Sum of (a)-(g))	\$ 12303000
civil engineering, master site plan creation, arche geologist	eological consultant, hydro-
<ul> <li>1. Yes  No Is the applicant requesting to assist in financing the Project?</li> <li>If yes, indicate:</li> <li>a. Amount of loan requested: \$</li> <li>b. Maturity Requested:</li> </ul>	
	Total Building related Costs  Total Machinery and Equipment Costs  Total Furniture and Fixture Costs  Total Professional Service Costs  Total Project Costs  Total Project Costs (Sum of (a)-(g))  .

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	f.	Massage parlor:		Yes	No	0
	g.	Tennis club:		Yes	No	0
	h.	Skating facility (including roller skating, skateboard and ice skating:		Yes	No	0
	i.	Racquet sports facility:		Yes	No	0
	j.	Handball and racquetball court:		Yes	No	0
	k.	Hot tub facility:		Yes	N	0
	I.	Suntan facility:		Yes	N	0
	m.	Racetrack:		Yes	N	0
	n.	Airplane:		Yes	N	0
	Ο.	Skybox or private luxury box:		Yes	No	0
	p.	Health club facility:		Yes	No	0
	q.	Gambling:		Yes	No	0
	r.	Sale of alcoholic beverages for consumption off premises:		Yes	☐ No	0
4.	NAI	CS Code(s): 72111				$\Box$
B. Tax Benef	its.					
1.		Yes No Is the applicant requesting any real mption in connection with the Project that would not that did not involve the Agency?				а
	ı▼ ı	Yes No If yes, is the real property tax exemposistent with the Agency's Uniform Tax Exemption F			sought	
2.		Yes  No Is the applicant expecting that the fine will be secured by one or more mortgages?	nanc	ing fo	the	
		s, what is the approximate amount of financing to gages? \$\frac{1}{57000000}	be s	ecured	l by	
3.	appr exer	e answer to question G in Part II previous is yes, wo coximate amount of purchases which the applicant mpt from the NYS Sales and Compensating Use Topooo	exp	ects to	be	
4.	in co	It is the estimated value of eac h type of tax-exemples on the project? Please detail the type value of each exemption. NOTE: The Agency will ulating these estimates:	of ta	x-exer	nption	ıt
	а	. NYS Sales and Compensating Use Taxes:	4000	000		]
	b	. Mortgage Recording Taxes:	5250	0		_
	С	Real Property Tax Exemptions:	1965	880		]

	d.	Amount of bonds sought: \$	
		Estimated interest savings over life of bond	\$
	e.	Other (please specify):	
			\$
			\$
5.	Please	list the affected taxing jurisdictions for the P	roject:
	a.	Village (if any):	West Park
	b.	Town (if any):	Esopus
	C.	City (if any):	
	d.	School District:	274-Highland
6.		No Are any of the @x-exemptions bettion with the Project inconsistent with the Ag tion Policy?	-
		please explain how the request of the applica 's Uniform Tax-Exemption Policy:	ant differs from the
	N/A		

- VII. COMMUNITY COSTS AND BENEFITS. Provide the Agency with information on costs and benefits to the community accruing from the project, in the following categories, checking or entering information as applicable:
  - A. Anticipated Community Benefits
    - 1. Jobs retained and created by the project (covered in Part IV above)
    - 2. New payroll generated by the project (covered in Part IV above)
    - 3. New capital investment made or leveraged by the project (covered in Part V above)
    - 4. Total new taxes generated and **not exempted or abated** (must be consistent with Parts IV and VI above), as applicable:
      - a. Estimated new mortgage recording taxes: \$
      - b. Estimated new sales and use taxes:

Additional Purchases (1st year following project completion	\$2412105
Additional Sales Tax Paid on Additional Purchases	\$ 192968

Estimated Additional Sales (1 <sup>st</sup> year following project completion	<sub>\$</sub> 5478251
Estimated Additional Sales Tax to be collected on additional sales (1 <sup>st</sup> full year following project completion)	<sub>\$</sub> 438260

c. New PILOT payments projected for this project and new property taxes projected for this project. (Please discuss eligibility for PILOT schedules with UCIDA staff)

Year	Existing Real Property Taxes	New Real Property Taxes	New PILOT Payments	Total
Current Year	\$32,483	\$0	\$0	\$32,483
Year 1	\$32,483	\$0	\$0	\$32,483
Year 2	\$32,483	\$0	\$0	\$32,483
Year 3	\$32,483	\$0	\$0	\$32,483
Year 4	\$32,483	\$0	\$0	\$32,483
Year 5	\$32,483	\$0	\$0	\$32,483
Year 6	\$32,483	\$0	\$57,842	\$90,325
Year 7	\$32,483	\$0	\$57,842	\$90,325
Year 8	\$32,483	\$0	\$57,842	\$90,325
Year 9	\$32,483	\$0	\$115,684	\$148,167
Year 10	\$32,483	\$0	\$115,684	\$148,167
Year 11	\$32,483	\$0	\$138,821	\$171,304
Year 12	\$32,483	\$0	\$161,957	\$194,440
Year 13	\$32,483	\$0	\$185,094	\$217,577
Year 14	\$32,483	\$0	\$208,231	\$240,714
Year 15	\$32,483	\$0	\$219,799	\$252,282

5.	Exceptional wages and benefits
	<ul> <li>a. At least 80% of FTE's (Full-Time Equivalent) will receive the following hourly wage (including benefits) or better: (Check highest applicable)</li> <li>\$16.26</li> <li>\$20.00</li> <li>\$25.00</li> </ul>
	b. Yes No During the construction phase 90% of employment will be region al labor (i.e. from Ulster, Sullivan, Greene, Columbia, Dutchess, and/or Orange Counties)? Or Yes No Applicant will make best efforts to use regional labor during construction phase.
	If yes, Applicant is required to provide monthly documentation to support this claim.
6.	c. Of the construction workforce:  At least 50%  At least 75%  will be paid prevailing wages. (See definitions of prevailing wages for Ulster County posted at: <a href="www.labor.ny.gov/home.">www.labor.ny.gov/home.</a> ). Applicant is required to submit to the UCIDA monthly certified construction payroll to support this claim.  Improvements to the community or the property:
0.	The Star Estate will attract additional tourism to the area as well as fill a much needed void for lodging options.
7.	New useful products or services:
	In addition to our hospitality, The Star Estate will produce a product line of craft spirits with 80% having raw materials sourced from New York State as well as Ulster County.
8.	Secondary business generated or attracted for local or new Ulster County vendors, contractors, suppliers, or customers:

We will be selling our distilled spirit products locally as well as to other licensed establishments in the area.

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9. Environmental sustainability benchmarks:
a. Yes  No Reuse/rehabilitation of existing industrial site or construction in a shovel-ready site/designated business park
<ul> <li>b. Yes No LEEDS certified (www.usgbc.org) or significant renewable energy utilization through the use of photovoltaic</li> </ul>
energy array
c. Yes 🗸 No Reclaim a brownfield
d. 🗸 Yes No LEEDS certified silver or higher
10. Community investment benchmarks:
<ul> <li>a. Yes  No Project easily accessible using public transportation (bus stop within 1/4 mile)</li> </ul>
b. Yes No Development in ec onomically distressed area of Ulster County, as defined by the US Economic Development Administration
c. Yes No Needed industry or service in the local economy as defined by Ulster County or local comprehensive or economic development plan
11. Education and workforce development benchmarks?
a. Yes No Post employment op enings and collaborate with the Ulster County Workforce Investment Board/ One-Stop Job Center
b. Yes No At least 50% of your workforce required to have advanced education credential (technical degree from an Accredited Technical College, approved NYS Apprenticeship Program, or Associate degree or higher)
12. Project includes a workforce housing component, i.e., supportive housing for seniors or the disabled or moderately priced dwelling units that families earning 60% to 120% of the area median income can purchase or rent. 0
13. Other benefits to the Ulster County community:
Adding hotel rooms to the area and adding a unique attraction for tourism. Additionally, the property's previous owner, utilized the property as a religious school and thus keeping the property off the tax roll for nearly a century.

- B. Anticipated Community Costs
  - 1. Potential taxes forgone (covered in Part VI above)

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#### 2. Buildings vacated

There are presently two buildings on the property that have been vacated and unused since 2002.

3. Publicly funded infrastructure required

Type of infrastructure required	Estimated cost
N/A	\$ N/A
	\$
	\$
	\$

4. Cost of new anticipated municipal services required by the project (for the same period used in A.4.c. above)

New municipal service	Estimated cumulative cost
N/A	\$ N/A
	\$
	\$
	\$

- 5. Environmental costs (please fill out, separate Environmental Assessment Form)
- Other costs to the community: N/A

# VIII. REPRESENTATIONS BY THE APPLICANT. The applicant understands and agrees with the Agency as follows:

A. Job Listings. In accordance with Section 858-b(2) of the New York General Municipal Law, the applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, except as otherwise provided by the collective bargaining agreements, new employment opportunities created as a result of the Project (including any tenants located in the Project) will be listed with the New York State Department of Labor Community Services Division (the "DOL") and the Ulster County Office of

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- Employment and Training (collectively with the DOL, the "OET Entities"), the administrative entities of the service delivery area created by the Federal Job Training Partnership Act (Public Law 97-300)(the "OET Law") in which the Project is located.
- B. First Consideration for Employment. In accordance with Section 858-b(2) of the New York General Municipal Law, the applicant understands and agrees that, if the Project receives any Financial Assist ance from the Agency, except as otherwise provided by collective bargaining agreements, where practicable, the applicant (and any tenants located in the Project) will first consider persons eligible to participate in OET Law programs who shall be referred by the OET Entities for new employment opportunities created as a result of the Project.
- C. Annual Sales Tax Filings. In accordance with Section 874(8) of the New York General Municipal Law, the applicant understands and agrees that, if the Project receives any sales tax exemptions as part of the Financial Assistance from the Agency, in accordance with Section 874(8) of the General Municipal Law, the applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the applicant and all consultants or subcontractors retained by the applicant.
- D. Annual Employment Reports. The applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, the applicant agrees to file, or cause to be filed (including any tenants located in the Project), with the Agency, on an annual basis, reports regarding the number of people employed at the project site.
- E. Absence of Conflicts of Interest. The applicant has received from the Agency a list of the members, officers and employees of the Agency. No member, officer or employee of the Agency has an interest whether direct or indirect, in any transaction contemplated by this Application, except as hereinafter described. If more space is required please add a page.
  - I confirm there are no known conflicts of interest.
- F. Agency Enforcement Policy. The applicant acknowledges that it has read and understands the Agency's Enforcement of Agency Projects Policy and recognizes that in connection the assistance by the Agency in the undertaking by the applicant of the Project, the Agency will require the applicant to execute and deliver a Project Benefits Agreement (or equivalent agreement) that will provide, among other things, that upon the failure by the applicant to meet certain agreed upon job creation and retention levels and other requirements, the documents providing for assistance to the applic ant, including the PILOT

Agreement, will be subject to possible termination and the applicant will be subject to possible "claw-back" provisions relating to the tax abatements provided by the Agency.

#### IX. CERTIFICATION AND SIGNATURE

I certify that I have prepared the responses provided in this Application and that, to the best of my knowledge; such responses are true, correct and complete.

I understand that the foregoing information and attached documentation will be relied upon, and constitute inducement for, the Agency in providing fin ancial assistance to the Project. I certify that I am familiar with the Project and am authorized by the Company to provide the foregoing information and to sign the application, and such information is true and complete to the best of my knowledge. I further agree that I will advise the Agency of any changes in such information, and will answer any further questions regarding the Project prior to the closing.

I hereby swear, or affirm, under penalty of perjury and other potential criminal penalties that the statements made by me in this application are true.

Name of Person Completing Project

Printed Name:

Title:

Date:

Telephone:

Signature:

Questionnaire on behalf of the Company

NOTE: Applicant must also complete the verification appearing on pages 32 through 35 hereof before a notary public and must sign and acknowledge the hold harmless agreement appearing on page 36.

#### **VERIFICATION**

(If Applicant is a Limited Liability Company)

STATE OF: NEW	YORK	
COUNTY OF: NEW	1 YORK	
PAUL SERES	·	es and says that he is the
(Name of officer of appli	cant)	
MANAGING MEMBER	of STAR ESTATE DE	r. (TROP
(Title)	(Company	
The Company named in the attached and knows the contents thereof; and		

The Company named in the attached application; that he has read the foregoing application and knows the contents thereof; and that the same is true and complete and accurate to the best of his knowledge. Deponent further says that the reason this verification is made by the deponent and not by said Company is because the said Company is a limited liability company. The grounds of deponent's belief relative to all matters in the said application which are not stated upon his own personal knowledge are inv estigations which deponent has caused to be made concerning the subject matter of this application as well as information acquired by deponent in the course of his duties as an officer of and from the books and papers of said Company.

(Officer of applicant)

Sworn to before me this

day of February, 201

Notary Public

ROBERT CORBETT

NOTARY PUBLIC-STATE OF NEW YORK

No. 02CO6221832

Qualified in Suffork County

My Commission Expires May 10, 20

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ULSTER COUNTY INDUSTRIAL DEVELOPMENT AGENCY APPLICATION FOR SALE/LEASEBACK OR BOND TRANSACTION

#### **HOLD HARMLESS AGREEMENT**

Applicant hereby releases the Ulster County Industrial Development Agency and the members, officers, servants, agents and employees thereof (hereinafter collectively referred to as the "Agency") from, agrees that the Agency shall not be liable for and agrees to indemnify, defend and hold the Agency harmless from and against any and all liability arising from or expense incurred by (A) the Agency's examination and processing of, and action pursuant to or upon, the attached Application, regardless of whether or not the Application or the Project described therein or the tax exemptions and other assist ance requested therein are favorably acted upon by the Agency, (B) the Agency's acquisition, construction and/or installation of the Project de scribed therein and (C) any further action taken by the Agency with respect to the Project; including without limiting the generality of the foregoing, all causes of action and attorneys' fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing. If, for any reason, the Applicant fails to conclude or consummate necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable, proper or requested action, or withdraws, abandons, cancels or neglects the Application, or if the Agency or the Applicant are unable to reach final agreement with respect to the Project, then, and in that event, upon presentation of an invoice itemizing the same, the Applicant shall pay to the Agency, its agents or assigns, all actual costs incurred by the Agency in the processing of the Application, including attorney's fees, if any.

	(Applicant)
Ву:	Paul Saces
Title:	Marying Merlea

Sworn to before me this

23rd day of February, 2016

Notary Public

ROBERT CORBETT

NOTARY PUBLIC-STATE OF NEW YORK

No. 02CO6221832

Qualified in Suffolk County

My Gemmissien Expires May 10, 20[3]

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ULSTER COUNTY INDUSTRIAL DEVELOPMENT AGENCY APPLICATION FOR SALE/LEASEBACK OR BOND TRANSACTION