# Ulster County Economic Development Alliance P.O. Box 1800, 244 Fair Street Kingston, NY 12402-1800

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## **MINUTES**

Meeting of the Board of Directors June 9, 2016

A Meeting of the Board of Directors of the Ulster County Economic Development Alliance was held at 4:00 p.m., Thursday, June 9, 2016, Legislative Chambers, Ulster County Office Building, 244 Fair Street, Kingston, NY.

The following Board Members were present:

Julie Cohen-Lonstein

Chair

Kenneth Crannell

Burton Gulnick, Jr.

Treasurer

James Maloney

Vice Chair

Hector Rodriguez

arriving late at 4:20 p.m.

The following Board Members were absent:

Robert Sudlow

Ward Todd

Secretary

President:

Suzanne Holt

Director, Ulster County Office of Economic Development

**Board Counsel:** 

Clinton Johnson

First Assistant County Attorney

Chief Financial Officer:

Christopher J. Rioux, CPA, Deputy Commissioner of Finance

Staff – Ulster County Office of Economic Development:

Linda Clark

Timothy Weidemann

Additional Attendees:

Joseph Deegan

Sperry Van Ness Deegan Collins Commercial Realtors

Jonathan Drapkin

**Hudson Valley Pattern for Progress** 

Joseph Stoeckeler

Village of Ellenville

Geddy Sveikauskaus

**Ulster Publishing** 

The meeting was called to order by Chair Julie Cohen-Lonstein at 4:06 p.m.

This institution is an equal opportunity provider, employer, and lender.

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### **MINUTES**

Motion:

James Maloney, seconded by Kenneth Crannell, moved to approve the Minutes of the April 26,

2016 Meeting of the Board of Directors. A copy of said Minutes is on file.

Vote:

The motion was adopted. Hector Rodriguez, Robert Sudlow and Ward Todd absent.

#### **FINANCIALS**

Motion:

James Maloney, seconded by Burton Gulnick, Jr., moved to approve the Financials for the period

ending April 30, 2016. A copy of said Financials is on file.

Vote:

The motion was adopted. Hector Rodriguez, Robert Sudlow and Ward Todd absent.

#### **PUBLIC COMMENT**

No individuals requested the Privilege of the Floor. The Public Comment section of the Agenda was closed.

## **COMMITTEE REPORTS**

### **Audit Committee**

Committee Chair Burton Gulnick reported that the Committee had not met.

#### **Governance Committee**

Committee Chair Ward Todd was absent. No report was provided.

## **ELLENVILLE MILLION UPDATE**

## <u>Jonathan Drapkin – Hudson Valley Pattern for Progress</u>

Mr. Drapkin provided the members of the Board with a progress report on the three elements that he was facilitating – parks, water/sewer and broadband. A copy of his presentation is on file.

<u>Parks</u> - \$150,000 - Five deliverables: establishment of the Ellenville Parks Commission; Rail Trail upgrades to rehab the trails within the town and village; improvements to the Berm Road Park picnic area including a welcome area and trail; head upgrades, expanded parking, lighting, signage and building of a pavilion with restrooms; improvements to Lippman Park. The village would like to contract in the amount of \$55,000 and the town would like to contract in the amount of \$55,000. \$35,000-\$40,000 would be available to the Parks Commission. \$5,000 has been allocated for tentative attorney fees. Any allocated legal fees not used should be turned over to the Parks Commission.

Motion:

Hector Rodriguez, seconded by Burton Gulnick, Jr., moved to approve the plan conceptually; once the documentation verifying the allocation is submitted, in accordance with what was approved by the Ulster County Legislature, then a contract be prepared for review by the Board of Directors.

Vote:

The motion was adopted. Robert Sudlow and Ward Todd absent.

**Water/Sewer** – Industry - \$150,000. Primary goal is to establish an inter-municipal agreement between the village and town. Phase 1 includes the approval of \$30,000 of the \$150,000 to provide a "needs assessment". The town will use Brinnier and Larios, P.C. (\$15,000) and the village will use Barton & Loguidice (\$15,000). It is likely that the other \$120,000 will be spent as follows: attorney fees and a map plan and report for the connectivity of the sewer and water. At this time, neither the town nor the village has committed resources to the investment beyond the \$150,000.

Motion:

Burton Gulnick, seconded by Julie Cohen Lonstein, moved to approve the request of \$30,000 out of the \$150,000, for the preparation of feasibility studies by Brinnier and Larios, P.C. (town) and Barton & Loguidice (village) and to authorize the Chairman to enter into contract with Brinnier and Larios, P.C. and Barton & Loguidice, which will implement Phase 1 of water and sewer.

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Vote:

The motion was adopted. Robert Sudlow and Ward Todd absent.

**Broadband** - \$150,000. The installation of high speed fiber optics to the Route 209 corridor, critical public entities and businesses in both the village and town; awaiting State's decision on the merger between Time Warner Cable and Charter Communications.

No official action was taken.

## <u>Hudson Valley Pattern for Progress – Approval of Invoice for Payment</u>

Motion:

James Maloney, seconded by Kenneth Crannell, moved to approve the Invoice from Hudson Valley Pattern for Progress in the amount of \$13,975.00. A copy of said Invoice and supporting documentation is on file

Vote:

The motion was adopted. Robert Sudlow and Ward Todd absent.

### Hunt Memorial Preservation - Approval of Invoice for Payment

Motion:

James Maloney, seconded by Kenneth Crannell, moved to approve the Invoice from the Hunt Memorial Preservation Committee in the amount of \$16,238.00. A copy of said Invoice and supporting documentation is on file.

Vote:

The motion was adopted. Robert Sudlow and Ward Todd absent.

### BBG&G - Approval of Invoice for Payment

Motion:

James Maloney, seconded by Burton Gulnick, Jr., moved to approve the Invoice in the amount of \$6,336.09 for BBG&G Advertising. A copy of said Invoice and supporting documentation is on file.

Vote:

The motion was adopted. Robert Sudlow and Ward Todd absent.

#### Village of Ellenville – Approval of Invoice for Payment – Facade Program

The paperwork for reimbursement is incomplete at this time. No official action was taken.

### Village of Ellenville - Request for Reallocation of Funds - Façade Program

The current allocation for the Façade Program is \$25,000. The Village of Ellenville has awarded these funds to four businesses in the village. Joseph Stoeckeler, Village Manager, submitted correspondence dated May 4, 2016, for consideration by the Board requesting \$75,000 be reallocated from the Ellenville Million Program to facilitate additional applicants to the Façade Program. A copy of said correspondence is on file.

It was unanimously agreed to consider this request, once supporting documentation for the original \$25,000 has been received.

No official action was taken.

### **NEW BUSINESS**

### **Executive Session**

Motion:

James Maloney, seconded by Hector Rodriguez, moved to adjourn into Executive Session pursuant to Article 7, Section 105(h) of the Open Meetings Law, regarding real estate matters.

Vote:

The motion was adopted. Robert Sudlow and Ward Todd absent.

The Board of Directors adjourned into Executive Session at 4:52 p.m.

Motion:

James Maloney, seconded by Burton Gulnick, Jr., moved to adjourn out of Executive Session.

Vote:

The motion was adopted. Robert Sudlow and Ward Todd absent.

The Board of Directors adjourned out of Executive Session at 5:11 p.m.

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## Joseph Deegan - 300 Flatbush Avenue

It was unanimously agreed by those in attendance for the Chairman to give direction to Joseph Deegan regarding the disposition of the property.

Resolution Authorizing the Chairman to Enter into an Agreement to Modify the Economic Development Incentive Agreement Between the Corporation and Central Hudson Gas & Electric Corporation

Motion:

Hector Rodriguez, seconded by James Maloney, moved to adopt said resolution.

Vote:

The motion was adopted. Robert Sudlow and Ward Todd absent.

Resolution Adopting MI-1 Retention Schedule

Motion:

Hector Rodriguez, seconded by James Maloney, moved to adopt said resolution.

Vote:

The motion was adopted. Robert Sudlow and Ward Todd absent.

**MARKETING** 

Raleigh Green

Raleigh Green provided a marketing update to the members of the Board of Directors. A copy of his presentation is on file.

**ADJOURNMENT** 

Motion:

Hector Rodriguez, seconded James Maloney, moved to adjourn the meeting.

Vote:

The motion was adopted. Robert Sudlow and Ward Todd absent.

Meeting Adjourned at 5:35 p.m.

Ward Todd Secretary