

# ULSTER TOBACCO ASSET SECURITIZATION CORPORATION

(A Blended Component Unit of the County of Ulster, New York)

## Basic Financial Statements and Required Supplementary Information

For the year ended December 31, 2016

(With Independent Auditors' Reports Thereon)





**ULSTER TOBACCO ASSET  
SECURITIZATION CORPORATION**

(A Blended Component Unit of the County of Ulster, New York)

**Basic Financial Statements and  
Required Supplementary Information**

For the year ended December 31, 2016

(With Independent Auditors' Reports Thereon)

Prepared by:  
Burton Gulnick, Jr.  
Vice President/Secretary/Treasurer

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Basic Financial Statements and Required Supplementary Information

For the year ended December 31, 2016

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Certified Public Accountants

## **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors  
Ulster Tobacco Asset Securitization Corporation:

### **Report on the Financial Statements**

We have audited the accompanying financial statements of the Ulster Tobacco Asset Securitization Corporation (the "Corporation"), a component unit of the County of Ulster, New York, as of and for the year ended December 31, 2016, and the related notes to the financial statements, which collectively comprise the Corporation's basic financial statements as listed in the table of contents.

### ***Management's Responsibility for the Financial Statements***

The Corporation's management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

## ***Opinions***

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and the major fund of the Corporation, as of December 31, 2016, and the respective changes in financial position thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## ***Other Matters***

### ***Required Supplementary Information***

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis, as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### ***Other Reporting Required by Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated March 31, 2017 on our consideration of the Corporation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Corporation's internal control over financial reporting and compliance.

### ***Report on Other Legal and Regulatory Requirements***

We have also issued our report dated March 31, 2017 on our consideration of the Corporation's compliance with Section 2925(3)(f) of the New York State Public Authorities Law (the "Law"). The purpose of that report is to describe the scope and results of our tests of compliance with the Law.

*Drescher & Malachuk LLP*

March 31, 2017

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Management's Discussion and Analysis

For the year ended December 31, 2016

Our discussion and analysis of the Ulster Tobacco Asset Securitization Corporation's (the "Corporation") financial performance provides an overview of the Corporation's financial activities for the fiscal year ended December 31, 2016. This document should be read in conjunction with additional information that we have furnished in the Corporation's financial statements, which follows this narrative.

**Financial Highlights**

- The Corporation had a net deficit position of \$40.993 million at December 31, 2016.
- During the year, the Corporation had general revenues of \$2.478 million, which included approximately \$2.329 million in tobacco settlement revenues (TSRs) and approximately \$149 thousand in interest income.
- The total cost of the Corporation's operations was \$3.349 million, which includes \$2.764 million for interest on the Corporation's outstanding bonds payable, \$540 thousand in bond issuance costs, and \$45 thousand for general administration expenses.
- The Corporation's total bonded indebtedness increased by \$3.485 million as a result of issuing \$31.060 million of Tobacco Settlement Asset Backed Bonds, Series 2016, during the year, reduced by \$2.295 million principal payments, and refunding \$25.280 million related to Series 2001 Tobacco Settlement Bonds.
- Capital Appreciation Bonds (CAB's) were reduced by \$16.096 million as a result of the 2016 refunding transaction. \$1.000 million of the proceeds went to a residual trust and subsequently transferred to Ulster County.

**Using This Annual Report**

This annual report consists of four financial statements presented on two pages. The first two financial statements are the Governmental Fund Balance Sheet/Statement of Net Position found on page 6. The final two financial statements are the Statement of Governmental Fund Revenues, Expenditures and Changes in Fund Balance/Statement of Activities found on page 7.

The Statement of Net Position and the Statement of Activities provide information about the activities of the Corporation as a whole and present a long-term view of the Corporation's finances by focusing on the total available resources and changes therein. The fund financial statements tell how the operations were financed in the short-term, as well as what remains for future spending. The Corporation has only one fund, a debt service fund. The Debt Service Fund is used to account for the accumulation of resources to pay for future debt service, and the Corporation's general administrative costs related to such debt service.

For the Corporation, the change in the focus between current spendable resources and total available resources is identified in the adjustment columns found on each of the financial statements as noted above. To arrive at the Statement of Net Position, the accrued tobacco settlement revenues, the accrued interest expense on the Corporation's bonds, the outstanding balance of bonds payable and certain other adjustments are added to the total on the Governmental Activities column. This is displayed in the Adjustments Column. To arrive at the

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Statement of Activities, certain adjustments are made to the Statement of Revenues, Expenditures and Changes in Fund Balance. For the Corporation, transactions not affecting its reported net position are payments of debt service-principal. Accounts relating to the aforementioned transactions are displayed in the Adjustments column to the left of the Governmental Activities column.

### **Reporting the Corporation as a Whole**

#### **The Statement of Net Position and the Statement of Activities**

These two statements report the Corporation's net position and changes in them. Annual changes in the Corporation's net position—the difference between assets and deferred outflows, and liabilities and deferred inflows—is the way to measure the Corporation's financial health, or financial position. Over time, increases or decreases in the Corporation's net position are one indicator of whether its financial health is improving or deteriorating. As the Corporation is entirely dependent on tobacco settlement revenues, in evaluating the financial health of the Corporation, the reader will also need to consider the likelihood that the amount of payments from the primary tobacco manufacturers will continue to support the debt service on the Corporation's bonds as well as operating expenses.

The Corporation will annually report a deficit in its net position. The deficit in the Corporation's net position arose as it carried out its statutory purpose of acting as a facilitator for the issuance of debt to finance the purchase of all right, title and interest in Ulster County's future revenues under the Master Settlement Agreement for future Tobacco Settlement Revenues. This debt will be repaid from amounts expected to be received from primary tobacco manufacturers in subsequent years. The unrestricted net position deficit can be expected to continue until the outstanding debt is retired.

The Corporation had total assets of \$5.596 million, total liabilities of \$37.315 million, and total deferred inflows of resources of \$9.274 million at the end of the year. Unrestricted net position—the part of net position that can be used to finance day-to-day operations without constraints established by debt covenants, enabling legislation, or other legal requirements—was a net position deficit of \$44.250 million at the end of this year. In addition, there was a restricted net position in the amount of \$3.256 million for debt service.

### **Reporting the Corporation's Fund**

#### **Fund Financial Statements**

The fund financial statements provide detailed information about its Debt Service Fund. The fund financial statements are prepared using a different approach than the Corporation-wide financial statements. The Corporation's expenditures are reported in its governmental fund, which focuses on how money flows into and out of this fund and the balance left at year-end that is available for spending. This fund is reported using the modified accrual basis of accounting, which measures cash and all other financial assets that can readily be converted to cash. The Debt Service Fund statements provide a detailed short-term view (less than one year) of the Corporation's operations.

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As the Corporation completed the year, its Debt Service Fund (as presented in the governmental fund balance sheet on page 6) reported a combined fund balance of \$3.353 million.

During the year the Corporation received TSRs of \$4.581 million for its administrative costs and to provide funds for the payment of debt service on its outstanding bonds payable. The Corporation earned \$149 thousand in interest income on investments, which was collectively used to fund \$45 thousand in general administrative expenses.

**Debt**

In 2001, the Corporation was authorized to issue up to \$28.352 million of debt. The Series 2001 Bonds consist of the Series 2001 Convertible Capital Appreciation Bonds (CABs) in the amount of \$6.397 million (with \$2.977 million in Capital Appreciation that is recognized by the Corporation over a period of 10 years) and the Series 2001 Current Interest Bonds in the amount of \$21.955 million. The Series 2001 Bonds were issued at a net original issue premium of \$583 thousand and the Corporation paid issuance costs of \$1.069 million. In 2005, the Corporation was authorized to issue an additional \$15.852 million of debt. The County participated in the New York Counties Tobacco Trust V (NYCTT V) to facilitate this transaction. These bonds consist of Series 2005 S1 Subordinate Turbo CABs in the amount of \$5.486 million, Series 2005 S2 Subordinate Turbo CABs in the amount of \$3.127 million, Series 2005 S3 Subordinate Turbo CABs in the amount of \$1.736 million and Series 2005 S4B Subordinate CABs in the amount of \$5.503 million. In 2016, the Corporation was authorized to refund and issue \$31.060 million of debt. The County participated in the New York Counties Tobacco Trust VI (NYCTT VI) to facilitate this transaction. These bonds consist of Series 2016 Tobacco Settlement Asset Backed Bonds in the amount of \$31.060 million, and were used to defease, redeem, and/or exchange the Series 2001 Tobacco Settlement Asset Backed Bonds, to cancel the Series 2005 S2 Subordinate Turbo CAB's, and to acquire by negotiated price the Series 2005 S4B Subordinate CAB's. At December 31, 2016, the Corporation had \$31.990 million in Tobacco Settlement Bonds outstanding, an unamortized premium of \$1.495 million, and accreted CAB's outstanding of \$3.664 million.

**Contacting The Corporation's Financial Management**

This financial report is designed to provide our citizens, taxpayers, customers, investors and creditors with a general overview of the Corporation's finances and to show the Corporation's accountability for the money it receives. If you have any questions about this report or need additional financial information, contact the Ulster County Department of Finance at the Ulster County Office Building, 4<sup>th</sup> Floor, Kingston, New York 12402.

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Governmental Fund Balance Sheet / Statement of Net Position

December 31, 2016

	<u>Debt Service Fund</u>	<u>Adjustments (Note 9)</u>	<u>Governmental Activities</u>
<b>Assets</b>			
Restricted cash and cash equivalents	\$ 2,394,090	\$ -	\$ 2,394,090
Cash with escrow agent	965,892	-	965,892
Accounts receivable	-	2,235,756	2,235,756
Total assets	<u>\$ 3,359,982</u>	<u>\$ 2,235,756</u>	<u>\$ 5,595,738</u>
 <b>Liabilities</b>			
Due to other governments	\$ 6,950	\$ -	\$ 6,950
Accrued interest	-	158,290	158,290
Tobacco settlement bonds payable (net)	-	33,485,444	33,485,444
Capital appreciation bonds (net)	-	3,664,199	3,664,199
Total liabilities	<u>6,950</u>	<u>37,307,933</u>	<u>37,314,883</u>
 <b>Deferred Inflows of Resources - Gain on refunding</b>			
	-	9,274,069	9,274,069
 <b>Fund Balances / Net Position</b>			
Restricted for debt service	3,256,343	(3,256,343)	-
Assigned to other purposes	96,689	(96,689)	-
Total fund balances	<u>3,353,032</u>	<u>(3,353,032)</u>	<u>-</u>
 Total liabilities, deferred inflows of resources, and fund balances			
	<u>\$ 3,359,982</u>	<u>43,228,970</u>	<u>46,588,952</u>
 Net position:			
Restricted for debt service		3,256,343	3,256,343
Unrestricted		(44,249,557)	(44,249,557)
Total net position		<u>\$ (40,993,214)</u>	<u>\$ (40,993,214)</u>

See accompanying notes to financial statements.

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Statement of Governmental Fund Revenues, Expenditures and Changes in Fund  
Balance / Statement of Activities

For the year ended December 31, 2016

	<b>Debt Service Fund</b>	<b>Adjustments (Note 10)</b>	<b>Governmental Activities</b>
<b>General revenues:</b>			
Tobacco settlement revenues	\$ 4,580,857	\$ (2,251,496)	\$ 2,329,361
Interest income	148,573	-	148,573
Total general revenues	4,729,430	(2,251,496)	2,477,934
<b>Expenditures / Expenses:</b>			
General administration	44,703	-	44,703
Debt service - principal	2,295,000	(2,295,000)	-
Debt service - interest and fiscal charges	1,481,211	1,283,181	2,764,392
Issuance costs	539,693	-	539,693
Total expenditures / expenses	4,360,607	(1,011,819)	3,348,788
<b>Other financing sources (uses)</b>			
Refunding bonds issued	31,060,000	(31,060,000)	-
Premium on refunding bonds issued	1,495,444	(1,495,444)	-
Payments to refunded bond escrow agents	(32,384,291)	32,384,291	-
Exchange fee	53,955	(53,955)	-
Liquidity reserve termination payment	950,000	(950,000)	-
Transfer to County	(1,000,000)	-	(1,000,000)
Total other financing sources (uses)	175,108	(1,175,108)	(1,000,000)
<b>Special items</b>			
Exchange fee	-	53,955	53,955
Liquidity reserve termination payment	-	950,000	950,000
Total special items	-	1,003,955	1,003,955
Change in fund balance / net position	543,931	(1,410,830)	(866,899)
<b>Fund balances / Net position:</b>			
Beginning of year	2,809,101	(42,935,416)	(40,126,315)
End of year	\$ 3,353,032	\$ (44,346,246)	\$ (40,993,214)

See accompanying notes to financial statements.

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Management's Discussion and Analysis

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**(1) Organization**

The Ulster Tobacco Asset Securitization Corporation (the Corporation) is a special purpose, bankruptcy-remote local development corporation organized under the Not-For-Profit Corporation Law of the State of New York (the State). The Corporation was established on January 12, 2001, however there were no substantive operations until February 1, 2001 as discussed herein. The Corporation is an instrumentality of, but separate and apart from the County of Ulster, New York (the County). The Corporation has a board of directors comprised of nine directors, all but one of whom shall be one or more of the following: an employee of the County, an elected official of the County or a member of the County legislature; and one director who shall be independent. Although legally separate from the County, the Corporation is a component unit of the County and, accordingly, is included in the County's financial statements as a blended component unit.

On February 1, 2001, pursuant to a Purchase and Sale Agreement with the County, the County sold to the Corporation all of its future right, title and interest (that the market would allow) in the Tobacco Settlement Revenues (TSRs) under the Master Settlement Agreement (MSA) and the Decree and Final Judgment (the Decree). On November 29, 2005, the County participated in the New York Counties Tobacco Trust V (NYCTT V) whereby the County sold all of its future right, title and interest (that the present market would allow) in the TSRs under the MSA. The MSA resolved cigarette smoking-related litigation between the settling states and the Participating Manufacturers (PMs), released the PMs from past and present smoking-related claims, and provides for a continuing release of future smoking-related claims, in exchange for certain payments to be made to the settling states, as well as certain tobacco advertising and marketing restrictions, among other things. The Decree, which was entered by the Supreme Court of the State, allocated to the County a share of the TSRs under the MSA. The future right, title and interest of the County's share were sold to the Corporation.

The MSA was entered into on November 23, 1998, among the attorneys general of 46 states (including New York), the District of Columbia, the Commonwealth of Puerto Rico, Guam, the U.S. Virgin Islands, American Samoa and the Territory of the Northern Marianas and for the four largest United States tobacco manufacturers: Philip Morris Incorporated, R.J. Reynolds Tobacco Company, Brown and Williamson Tobacco Company and Lorillard Tobacco Company (collectively the "Original Participating Manufacturers" or "OPMs") in settlement of certain smoking-related litigation and the Decree entered in New York Supreme Court, including the County's right to receive certain initial and annual payments to be made by the OPMs under the MSA.

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In accordance with the Bond Indenture and to the extent contained in the Master Settlement Agreement ("MSA") Report, a trapping event is occurring. A Consumption Decline Trapping Event occurs when shipments of cigarettes in or to the 50 United States, the District of Columbia and Puerto Rico as measured under the MSA, are less in any year preceding a deposit date than the amount opposite such year under the "Consumption Decline Trapping Event" definition, which number for the year 2015 was 274,144,995,343. According to the MSA Report, the amount shown as relevant shipments for the year 2015 was 270,829,703,556. As relevant shipments for 2015 were less than the shipment amount specified above, a Consumption Decline Trapping Event has occurred.

The purchase price of the County's future right, title and interest in the TSRs has been financed by the issuance of serial bonds. Excess TSRs not required by the Corporation to pay various expenses, debt service or required reserves with respect to the bonds are transferred to the Ulster Tobacco Asset Securitization Corporation Residual Trust (the Trust), as owner of the Residual Certificate. The County is the beneficial owner of the Trust and thus the funds received by the Trust will ultimately transfer to the County. A Residual Certificate exists which represents the entitlement to receive all amounts required to be distributed after payment of debt service, operating expenses and certain other costs as set forth in the indenture. Payments on the Residual Certificate from TSR collections are subordinate to payments on the bonds and payment of certain other costs specified in the indenture.

In September 2016, the County and the Corporation participated in New York Counties Tobacco Trust VI (NYCTT VI) whereby the Corporation issued new Series 2016 bonds.

**(2) Summary of Significant Accounting Policies**

**(a) Basis of Presentation**

The Corporation has prepared its financial statements in accordance with accounting principles generally accepted in the United States of America. The Governmental Accounting Standards Board (GASB) is the accepted standards setting body for establishing governmental accounting and financial reporting principals.

The Corporation has prepared corporation-wide financial statements titled "Statement of Net Position" and "Statement of Activities" as well as the required supplementary information titled "Management's Discussion and Analysis" which precedes the financial statements. The Corporation also prepares the fund financial statements, which are the "Governmental Fund Balance Sheet," and "Statements of Revenues, Expenditures and Changes in Fund Balance." The basic financial statements include both the corporation-wide and the fund financial statements.

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The Corporation follows the principles of fund accounting in that each segment of operations is represented under a discrete fund presentation in the fund financial statements. The Corporation uses one governmental fund type to report its financial position and results of operations. Fund accounting is designed to demonstrate legal compliance and to aid financial management by segregating transactions related to certain functions and activities. The Debt Service Fund accounts for the accumulation of resources for payment of principal and interest on long-term debt and supports the operations of the Corporation.

The Collection Account within the Debt Service Fund will be used to deposit all Collections (excluding certain investment earnings). Funds on deposit in the Collection Account will be transferred to various other accounts under the Indenture. The Debt Service Account within the Debt Service Fund will be used to deposit amounts transferred from the Collection Account in respect of interest and principal payments and from which the Trustee will make payments on the bonds in accordance with the priority of payments. The Corporation is required to maintain a balance of, to the extent of available funds, equal to the lesser of: (i) 125% of the average annual Debt Service on the Bonds of each Series of Bonds of which one or more Bonds remain Outstanding Bonds, measured as of their respective dates of original issuance; or (ii) the maximum amount that may be held in the Liquidity Reserve Account, in the opinion of Counsel, without adversely affecting the tax-exempt status of the Series 2001 Bonds and any other subsequently issued debt. The Extraordinary Payment Account within the Debt Service Fund will be used to deposit, following the occurrence of any Event of Default, Collections after the payment of certain expenses. The Trustee will make interest payments, Extraordinary Payments and various other payments related to the Bonds.

The Trapping Account within the Debt Service Fund will be funded from Collections at the amount necessary to make the amount in the Trapping Account equal to the sum of (i) the Trapping Requirement during the existence of a Trapping Event and (ii) the Lump Sum Payment Requirement as a result of a Lump Sum Payment Event.

For further information regarding the above accounts, events, and requirements refer to the Corporation's Tobacco Settlement Asset-Backed Bonds, Series 2001 Resolution dated February 8, 2001.

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**(b) *Measurement Focus and Basis of Accounting***

The Corporation follows the modified accrual basis of accounting in its Debt Service Fund, which focuses on changes in available resources, in preparation of the fund financial statements. Under the modified accrual basis of accounting, revenues and related receivables are recorded in the accounting period that they become both measurable and available. Available means collectible within the current period or soon enough thereafter to be used to pay liabilities of the current period (ninety days or less). Expenditures and related liabilities are recognized in the accounting period the liability is due and payable.

General administration expenditures are direct costs incurred by the Corporation, such as legal and auditing fees, financial advisory fees, printing costs, trustee fees and other related costs. General administration expenditures are paid from either bond proceeds or from TSRs.

The Corporation utilizes the full accrual basis of accounting, which focuses on changes in total economic resources, in preparation of the corporation-wide financial statements. Under the full accrual basis of accounting changes in long-term assets and liabilities are incorporated into the financial statements. Since the fund financial statements are prepared on a different measurement focus and basis of accounting than the corporation-wide financial statements, an adjustments column is presented to transform the fund based financial statements into the corporation-wide financial statements.

**(c) *Restricted Cash and Cash Equivalents***

The Corporation considers all highly liquid debt instruments with original maturities of three months or less to be cash equivalents.

**(d) *Deferred Outflows/Inflows of Resources***

In addition to assets, the statement of financial position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, *deferred outflows of resources*, represents a consumption of net position that applies to a future period(s) and so will *not* be recognized as an outflow of resources (expense/expenditure) until then. At December 31, 2016, the Corporation does not have any deferred outflows of resources.

In addition to liabilities, the statement of financial position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, *deferred inflows of resources*, represents an acquisition of net position that applies to a future period(s) and so will *not* be recognized as an inflow of resources (revenue) until that time. At December 31, 2016, the Corporation had deferred inflows of resources in the amount of \$9.274 million related to a deferred gain on refunding,

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which will be amortized over the life of the bonds. A deferred gain or loss on refunding results from the difference in carrying value of refunded debt and its acquisition price.

**(e) *Net Position Flow Assumption***

Sometimes the Corporation will fund outlays for a particular purpose from both restricted (e.g., restricted bond proceeds) and unrestricted resources. In order to calculate the amounts to report as restricted–net position and unrestricted–net position in the government-wide financial statements, a flow assumption must be made about the order in which the resources are considered to be applied. It is the Corporation's policy to consider restricted–net position to have been depleted before unrestricted–net position is applied.

**(f) *Fund Balance Flow Assumption***

Sometimes the Corporation will fund outlays for a particular purpose from both restricted and unrestricted resources (the total of committed, assigned, and unassigned fund balance). In order to calculate the amounts to report as restricted, committed, assigned, and unassigned fund balance in the governmental fund financial statements, a flow assumption must be made about the order in which the resources are considered to be applied. If the Corporation must use funds for emergency expenditures it shall expend funds first from funds classified under GASB as nonspendable (if funds become available) then restricted funds. The use of committed and assigned funds as classified by GASB will occur after the exhaustion of available restricted funds. Finally, if no other fund balances are available the Corporation will use unassigned fund balance.

**(g) *Fund Balance***

The Corporation's fund equity is classified as fund balance. Fund balance classifications indicate the level of constraints placed upon how resources can be spent and identify the sources of those constraints. In the fund financial statements, fund balance is defined as:

Restricted – consists of amounts that are subject to externally enforceable legal purpose restrictions imposed by creditors, grantors, contributors, or laws and regulations of other governments, or through constitutional provisions, charter requirements, or enabling legislation.

Committed – consists of amounts that are subject to a purpose constraint by a formal action of the Board before the end of the fiscal year. Commitments may be established, modified, or rescinded only through resolutions approved by the Board. The Corporation has no committed fund balances as of December 31, 2016.

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Assigned – consists of amounts that are subject to a purpose constraint that represents an intended use established by the Board, or by their designated body or official. The purpose of the assignment must be narrower than the purpose of a general fund, and in funds other than a general fund, assigned fund balance represents the residual amount of fund balance.

- *Other purposes* – to reflect the residual amount of fund balance to be used for future debt payments.

Unassigned – consists of a deficit fund balance resulting from overspending for specific purposes for which amounts have been restricted, committed, or assigned. The Corporation has no unassigned fund balances as of December 31, 2016.

**(h) Program Revenues**

Amounts reported as *program revenues* include 1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment and 2) grants and contributions (including special assessments) that are restricted to meeting the operational or capital requirements of a particular function or segment. There are no program revenues in the current year. Items not properly included among program revenues are reported instead as *general revenues*.

**(i) Expenditures/Expenses**

Expenditures are recorded on a modified accrual basis of accounting. Payments to the County are recorded when the obligation is incurred. General administration costs consist of operating expenses for professional service fees and are paid using interest income on investments. *Direct expenses* are those that are clearly identifiable with a specific function. Indirect expenses have been included as part of the program expenses reported for the various functional activities.

**(j) Interest**

The Corporation recognizes all interest paid as interest expenditures on a modified accrual basis for the revenue, expenditures and changes in fund balance statement and as expensed on the full accrual basis for the statement of activities.

**(k) Amortized Bond Premiums and Bond Discounts**

The Corporation recognizes bond premiums and bond discounts fully in the year of issuance for the governmental fund statements and are amortized over the life of the related bonds for the Corporation-wide statements.

**ULSTER TOBACCO ASSET  
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**(l) Investments**

The Corporation considers all debt instruments with original maturities of more than three months to be investments. The Corporation reports its investments with an original maturity of greater than one year at quoted market price (fair value) and reports investments with an original maturity of one year or less at cost. At December 31, 2016, the Corporation does not report any investments.

**(m) Use of Estimates**

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America require the Corporation's management to make estimates and assumptions in determining the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenditures during the reporting period. Actual results could differ from those estimates.

**(n) Adoption of New Accounting Pronouncements**

During the year ended December 31, 2016, the Corporation implemented GASB Statement No. 72, *Fair Value Measurement and Application*, GASB Statement No. 76, *The Hierarchy of Generally Accepted Accounting Principles for State and Local Governments*, GASB Statement No. 77, *Tax Abatement Disclosures*, GASB Statement No. 78, *Pensions Provided Through Certain Multiple-Employer Defined Benefit Pension Plans*, and GASB Statement No. 79, *Certain External Investment Pools and Pool Participants*. GASB Statement Nos. 72, 76, 77, 78, and 79 did not have a material impact on the Corporation's financial position or results from operations.

**(o) Future Impacts of Accounting Pronouncements**

The Corporation has not completed the process of evaluating the impact that will result from adopting the following GASB Statements:

- No. 73, *Accounting and Financial Reporting for Pensions and Related Assets That Are Not Within the Scope of GASB Statement 68, and Amendments to Certain Provisions of GASB Statements 67 and 68*, effective for the year ending December 31, 2017.
- No. 74, *Financial Reporting for Postemployment Benefit Plans Other than Pension Plans*, effective for the year ending December 31, 2017.
- No. 75, *Accounting and Financial Reporting for Postemployment Benefits Other than Pensions*, effective for the year ending December 31, 2018.

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- No. 80, *Blending Requirements for Certain Component Units – an Amendment of GASB Statement No. 14*, effective for the year ending December 31, 2017.
- No. 81, *Irrevocable Split-Interest Agreements*, effective for the year ending December 31, 2017.
- No. 82, *Pension Issues – an amendment of GASB Statements No. 67, No. 68, and No. 73*, effective for the year ending December 31, 2018.
- No. 83, *Certain Asset Retirement Obligations*, effective for the year ending December 31, 2019.
- No. 84, *Fiduciary Activities*, effective for the year ending December 31, 2019.
- No. 85, *Omnibus 2017*, effective for the year ending December 31, 2018.

The Corporation is, therefore, unable to disclose the impact that adopting these statements will have on its financial position and results of operations.

**(p) Subsequent Events**

The Corporation has evaluated subsequent events after December 31, 2016, and through March 31, 2017, which is the date the financial statements were available to be issued, and have determined that there are no subsequent events that require disclosure under generally accepted accounting principles.

**(q) Tax Status**

The Corporation received a determination letter dated January 3, 2003, finding the Corporation exempt from federal income tax under section 501(a) of the Internal Revenue Code (IRC) as an organization described in section 501(c)(3).

**(3) Restricted Cash and Cash Equivalents**

At December 31, 2016, total restricted cash and cash equivalents of \$2.394 million consist primarily of short-term U.S. Government guaranteed securities held by the Corporation's agent in the Corporation's name. At year end the carrying amount of restricted cash and cash equivalents for the Corporation was \$2.394 million and the bank balance was \$2.394 million.

The Corporation reports cash with escrow agent of \$966 thousand to be used to pay the future debt service of the Series 2001 Tobacco Settlement Bonds.

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The Corporation invests in authorized investments as described in the bond resolution, including: commercial or finance company paper rated "P-1" by Moody's; special time deposit accounts; certificates of deposit; obligations of the United States of America; obligations guaranteed by agencies of the United States of America; obligations of the State of New York; obligations issued pursuant to LFL Sect. 24.00 or 25.00 (with approval of the State Comptroller) by any municipality, school district or district corporation other than the County of Ulster; obligations of public authorities, public housing authorities, urban renewal agencies and industrial development agencies where the general State statutes governing such entities or whose specific enabling legislation authorizes such investments; and repurchase agreements limited to obligations of the United States of America and obligations guaranteed by agencies of the United States of America.

Credit Risk, for cash and cash equivalents, is the risk that in the event of a bank failure, the Corporation's deposits may not be returned to it. All deposits of the Corporation, including certificates of deposit and special time deposits, in excess of the amount insured under the provisions of the Federal Deposit Insurance Act are secured at December 31, 2016.

**(4) Bonds Payable**

As discussed in Note 1, the purchase price of the County's future right, title and interest in the TSRs, was financed through the issuance of Series 2001 Bonds in the amount of \$31.330 million bearing interest at rates ranging from 5.950% to 6.262%, Series 2005 NYCTT V Bonds in the amount of \$15.852 million bearing interest rates ranging from 6.00% to 7.85%, and Series 2016 NYCTT VI Bonds in the amount of \$31.060 million bearing interest rates ranging from 2.000% to 6.750%. The Series 2001 Bonds consisted of the Series 2001 Convertible Capital Appreciation Bonds in the amount of \$6.397 million (with \$2.978 million in Capital Appreciation that is recognized by the Corporation over a period of 10 years) and the Series 2001 Current Interest Bonds in the amount of \$21.955 million. During 2016, the Series 2001 Tobacco Settlement Asset Backed Bonds in the amount of \$25.280 million were defeased, redeemed, and/or exchanged with the issuance of the Series 2016 Tobacco Settlement Bonds and additional consideration. Also during 2016, as a result of the refunding transaction, the Series 2005 S2 Subordinate Turbo CAB's were canceled, and the Series 2005 S4B Subordinate CABs were acquired by negotiated purchase price. At December 31, 2016, the Series 2005 S3 Subordinate Turbo CABs totaled \$3.644 million, net of capital appreciation, and the Series 2016 Tobacco Settlement Bonds totaled \$33.485 million, net of unamortized premium.

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The Bonds are secured by a perfected security interest in, and pledge of, the Trust Estate, as defined in the indenture, which includes, among other things, the TSRs and all investment earnings on amounts on deposit in the accounts established under the indenture. The Corporation retains TSRs in an amount sufficient to service its debt, not otherwise provided for from bond proceeds, and pay its operating expenses, and remits the remaining balance to the Trust (see note 1).

Changes in Tobacco Settlement Bonds payable for the year ended December 31, 2016, are as follows:

<b>Description</b>	<b>Beginning Balance 1/1/16</b>	<b>Additions</b>	<b>Deletions</b>	<b>Ending Balance 12/31/16</b>
Tobacco Settlement Bonds:				
Series 2001	\$28,505,000	\$ -	\$27,575,000	\$ 930,000
Series 2016	-	31,060,000	-	31,060,000
Total Tobacco Settlement Bonds	<u>28,505,000</u>	<u>31,060,000</u>	<u>27,575,000</u>	<u>31,990,000</u>
Bond premium	362,484	1,495,444	362,484	1,495,444
Bond discount	(284,736)	-	(284,736)	-
Net Tobacco Settlement Bonds	<u><u>\$28,582,748</u></u>	<u><u>\$32,555,444</u></u>	<u><u>\$27,652,748</u></u>	<u><u>\$33,485,444</u></u>

At December 31, 2016, the Corporation reported cash with escrow agent of \$966 thousand to be used to pay the future debt service of the Series 2001 Tobacco Settlement Bonds.

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For the year ended December 31, 2016

Principal and interest debt service requirements for required maturity payments at December 31, 2016 for the Series 2001 and Series 2016 Tobacco Settlement Bonds are as follows:

<b>Year ended December 31:</b>	<b>Principal</b>	<b>Interest</b>	<b>Total</b>
2017	\$ 1,235,000	\$ 1,929,476	\$ 3,164,476
2018	720,000	1,757,314	2,477,314
2019	755,000	1,725,989	2,480,989
2020	1,145,000	1,664,889	2,809,889
2021	1,230,000	1,585,870	2,815,870
2022-2026	7,535,000	6,523,254	14,058,254
2027-2031	10,585,000	3,689,012	14,274,012
2032-2034	8,785,000	714,625	9,499,625
Debt service payable	<u>\$ 31,990,000</u>	<u>\$ 19,590,429</u>	<u>\$ 51,580,429</u>

The Corporation paid \$2.295 million in principal payments in 2016 on the Series 2001 Tobacco Settlement Bonds.

The Corporation had a liquidity reserve in the amount of \$2.209 million to fund debt service payments if needed, at December 31, 2016.

Interest on the Subordinate CABs is compounded semiannually on June 1 and December 1, but is not payable until bond maturity. Interest accretes until both principal and accreted interest are paid. The accreted interest on the Subordinate CABs is reflected within the Subordinate CABs payable liability.

A summary of the Subordinate CABs net bond balance activity for the year ended December 31, 2016 follows:

<b>Description</b>	<b>Beginning Balance 1/1/16</b>	<b>Additions &amp; Annual Net Interest Accretion</b>	<b>Deletions</b>	<b>Ending Balance 12/31/16</b>
Subordinate CABs	<u>\$18,691,519</u>	<u>\$1,068,966</u>	<u>\$ 16,096,286</u>	<u>\$ 3,664,199</u>

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The remaining projected debt service requirements as of December 31, 2016, including principal of \$3.664 million, capital appreciation and interest for the Series 2005 NYCTT V Bonds are to be paid starting in June 1, 2023, and maturing on June 1, 2027, totaling \$6.523 million as follows:

<u>Year ended December 31:</u>	<u>Principal &amp; Interest</u>
2017	\$ -
2018	-
2019	-
2020	-
2021	-
2022-2026	6,006,917
2027	516,504
Debt service payable	<u>\$ 6,523,421</u>

During the course of 2016, there were no payments of principal and accreted interest on the Series 2005 NYCTT V Bonds.

**(5) Net Position and Fund Balance**

The government-wide financial statements utilize a net position presentation. Net position is categorized as restricted and unrestricted components.

- ***Restricted for Debt Service*** – This category restricts a portion of net position for payment of the debt service obligations of the Corporation. At December 31, 2016, the balance of this restriction was \$3,256,343.
- ***Unrestricted Component of Net Position*** – This component represents net position of the Corporation not restricted for any other purpose.

In the fund financial statements, restricted fund balances are amounts constrained to specific purposes (such as grantors, bondholders, and higher levels of government) through constitutional provisions or by enabling legislation. At December 31, 2016, the Corporation reported \$3,256,343 of fund balance restricted for debt service that must be used toward the future repayment of bonded debt.

In the fund financial statements, assignments are not legally required segregations but are segregated for a specific purpose by the Corporation. At December 31, 2016, the Corporation reported \$96,689 of fund balance assigned to other purposes.

As of December 31, 2016, the Corporation reported no nonspendable, committed, or unassigned fund balance.

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**(6) Transactions with Ulster County**

In addition to setting forth the terms and conditions of the sale and purchase of the TSRs, the Purchase and Sale Agreement also provides for separate consideration to retain the County to act as administrator with respect to the preparation of all reports and other instruments and documents that it is the duty of the Corporation to prepare, execute, file or deliver pursuant to the indenture and the related agreements.

The Corporation uses office space and telephone services from the County, and shares overhead and operating services and expenses with the County (including employees, consultants and agents). The Contract provides for payments to the County on the basis of actual use or value of such services, or on a basis reasonably related thereto. For the year ended December 31, 2016, the Corporation owes \$7 thousand for services rendered by Ulster County.

As a result of a bond refunding and issuance of the new Series 2016 bonds, the Corporation made a payment of \$1.000 million to provide Ulster County with funds for capital purposes.

**(7) Contingencies**

Future Tobacco Settlement Revenues are subject to adjustment based upon tobacco consumption, inflation and other potential reductions. Pursuant to the Purchase and Sale Agreement these adjustments, and other events, could trigger additional debt service reserve requirements.

Certain smokers, smokers' rights organizations, consumer groups, cigarette importers, cigarette distributors, cigarette manufacturers, Native American tribes, taxpayers, taxpayers' groups and other parties have filed actions against some, and in certain cases all, of the signatories to the MSA. In the event of an adverse court ruling in such types of litigation, Bondholders could incur a complete loss of their investment.

Additionally, the OPM's are also exposed to liability from various lawsuits including individual lawsuits, class action lawsuits and health care cost recovery litigation. Ultimately, the outcome of these and any other pending or future lawsuits is uncertain. One or more adverse judgment could result in delays in, or reductions of amounts available for, payments on the bonds.

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For the year ended December 31, 2016

**(8) Explanation of Certain Differences between the Governmental Fund Balance Sheet and the Statement of Net Position**

Long-term liabilities of the Corporation's activities are not due and payable in the current period and, therefore, are not reported as fund liabilities. In addition, certain items are fully expensed in the governmental fund statements, but amortized over a period of time in the Statement of Net Position. All assets, liabilities, and deferred inflows of resources – both current and long-term – are reported in the Statement of Net Position. The adjustments required to the reported governmental fund asset and liabilities to arrive at the Statement of Net Position are as follows:

Total fund balances-debt service fund	\$	3,353,032
Accounts receivable - tobacco settlement revenues		2,235,756
Accrued interest expense		(158,290)
Tobacco settlement bonds payable (net of bond premium)		(33,485,444)
Capital appreciation bonds (net of accreted capital appreciation)		(3,664,199)
Deferred gain on refunding		<u>(9,274,069)</u>
Total net position	\$	<u><u>(40,993,214)</u></u>

**ULSTER TOBACCO ASSET  
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Management's Discussion and Analysis

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**(9) Explanation of Certain Differences between the Governmental Fund Statement of Revenues, Expenditures, and Changes in Fund Balance and the Statement of Activities**

Repayment of bond principal is reported as an expenditure in governmental funds and therefore contributes to the change in fund balance. In the Statement of Net Position, however, repaying bond principal decreases long-term liabilities and does not affect the statement of activities. Similarly, recognition of revenues not expected to be received in the current year and expenditures not due and payable will not affect the fund balance reported for the governmental funds. In the Statement of Activities prepared on the full accrual basis, however, all revenues and expenses are recognized in the year they are earned or incurred regardless of when they are paid, and will therefore be reflected in the Statement of Activities. These differences in measurement recognition affect both the reported fund balance and reported net position. The adjustments required to the reported governmental funds revenues and expenditures to arrive at the Statement of Activities are as follows:

Change in net position - debt service fund	\$	543,931
Tobacco settlement revenues		(2,251,496)
Debt service - principal		2,295,000
Debt service - interest		(216,603)
CAB accreted interest		(1,068,966)
Redeemed Subordinate Turbo CAB's		16,096,286
Refunding bonds issued		(31,060,000)
Payments to refunded bond escrow agents		25,562,074
Premium on refunding bonds issued		(1,495,444)
Bond premium recognized		10,930
Bond discount amortized		(8,542)
Change in deferred gain on refunding		(9,274,069)
Change in net position	\$	<u><u>(866,899)</u></u>

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Certified Public Accountants

**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL  
OVER FINANCIAL REPORTING AND ON COMPLIANCE AND  
OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL  
STATEMENTS PERFORMED IN ACCORDANCE WITH  
GOVERNMENT AUDITING STANDARDS**

To the Board of Directors  
Ulster Tobacco Asset Securitization Corporation:

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities and the major fund of Ulster Tobacco Asset Securitization Corporation (the "Corporation") as of and for the year ended December 31, 2016, and the related notes to the financial statements, which collectively comprise the Corporation's basic financial statements, and have issued our report thereon dated March 31, 2017.

**Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Corporation's internal control over financial reporting ("internal control") to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Corporation's internal control.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

## **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Corporation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

## **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*Draher & Malachi LLP*

March 31, 2017

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Certified Public Accountants

**INDEPENDENT AUDITORS' REPORT ON COMPLIANCE  
WITH SECTION 2925(3)(f) OF THE  
NEW YORK STATE PUBLIC AUTHORITIES LAW**

To the Board of Directors  
Ulster Tobacco Asset Securitization Corporation:

We have audited, in accordance with auditing standards generally accepted in the United States of America, the financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of the Ulster Tobacco Asset Securitization Corporation (the "Corporation"), as of and for the year ended December 31, 2016, and the related notes to the financial statements, which collectively comprise the Corporation's basic financial statements, and have issued our report thereon dated March 31, 2017.

In connection with our audit, nothing came to our attention that caused us to believe that the Corporation failed to comply with Section 2925(3)(f) of the New York State Public Authorities Law regarding investment guidelines during the year ended December 31, 2016. However, our audit was not directed primarily toward obtaining knowledge of such noncompliance. Accordingly, had we performed additional procedures, other matters may have come to our attention regarding the Corporation's noncompliance with the above rules and regulations.

The purpose of this report is solely to describe the scope and results of our testing. This communication is not suitable for any other purpose.

  
March 31, 2017

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